Research Foundation, Inc., Michigan National Bank • The Midland Foundation • The Miller Foundation • Louise Tuller Miller Charitable Trust Frances Mills Foundation • Monroe Auto Equipment Foundation Trust Monroe-Brown Foundation • Morley Brothers Foundation • Charles Steward Mott Foundation • Ruth Mott Fund • Mukti Fund • T.B. Murphy Foundation Charitable Trust • Muskegon County Community Foundation • NBD Genesee Bank • NBD Grand Rapids, N.A. • National Bank of Detroit • Allen E. & Marie A. Nickless Memorial Foundation • Northwest Michigan Community Foundation • Old Kent Bank & Trust Company • Old Kent Bank of Kalamazon Oscar O. & Louise H. Osthelder Charitable Foundation • William & Mary Pagel Trust • Elsa U. Pardee Foundation • The Power Foundation • The Meyer Foundation • Harold & Carolyn Robison Foundation • May Mitchell Royal Foundation • SPX Foundation • Community Foundation • Schwartz Family Foundation • Seginaw Community Foundation • Schwartz Family Foundation • Emily Scofield Scholarship Fund • The Sebastian Foundation Second National Bank • The Nate S. & Ruth B. Shapero Foundation • Shiawassee Foundation • The Shiffman Foundation • Robert J. Simpson Foundation • Simpson Industries Fund • The Skillman Foundation • George Moundation • Simpson Industries Fund • The Skillman Foundation • George Moundation • Simpson Industries Fund • The Skillman Foundation • George Moundation • Simpson Industries Fund • The Skillman Foundation • George Moundation • Simpson Industries Fund • The Skillman Foundation • George Moundation • Simpson Industries Fund • The Skillman Foundation • George Moundation • Simpson Industries Fund • The Skillman Foundation • George Moundation • Simpson Industries Fund • The Skillman Foundation • George Moundation • Simpson Industries Fund • The Skillman Foundation • George Moundation • Simpson Industries Fund • The Skillman Foundation • George Moundation • Simpson Industries Fund • The Skillman Foundation • Simpson Industries Fund • The Skillman Foundation • Simpson Industries Fund • The S

Foundation \* Simpson Industries Fund \* The Skillman Foundation \* Mabel H. Slocum Foundation \* Iack D. & Fredda S. Sparks Steelcase Foundation \* Edward C. & Hazel L. Stephenson Foundation \* The Stroh Brewery Company \* Strosac of Foundation \* The Stroh Brewery Company \* Thoman Foundation \* Mary Thompson Foundation \* The Foundation \* Mary Thompson Foundation \* The Foundation \* Inc. \* A.M. Todd Company Foundation \* The Foundation \* UNISYS \* The Upjohn Foundation \* Har Foundation \* W.E. Upjohn Institute for Employment R Upton Foundation \* Van Valkenburg Foundation \* The Vicksburg Foundation \* John W. & Rose E. Watson Scholarship Foundation \* Inc. Foundation \* The James A. Welch Foundation \* Samuel L. W. Foundation \* Wetsman Foundation \* Whitleool Foundation \* John W. & Wetsman Foundation \* Whitleool Foundation \* John W. & Wetsman Foundation \* Whitleool Foundation \* John W. & Wickson-Lin

Foundation • Wetsman Foundation • Whirlpool Foundation • Job Whiteley Foundation • David M. Whitney Fund • Wickson-Link Memorian Foundation • Wigginton Educational Foundation • Matilda R. Wilson Fund Isadore & Beryl Winkelman Foundation • Winship Memorial Scholarship Fund • Wolohan Family Foundation • Michigan Consolidated Gas Company • Michigan Health Care Education & Research Foundation, Inc. • Michigan National Bank • The Midland Foundation • The Miller Foundation • Louise Fuller Miller Charitable Trust • Frances Mills Foundation • Monroe Auto Equipment Foundation Trust • Monroe-Brown Foundation • Morley Brothers

T.B. Murphy Foundation Charitable Trust Muskegon County Community oundation NBD Genesee Bank NBD Grand Rapids, N.A. National Bar Detroit Allen E. & Marie A. Nickless Memorial Foundation Northwes lichigan Community Foundation Old Kent Bank Trust Company Old lent Bank of Kalamazoo Secar O. & Louise H. Osthelder Charitable oundation William & Mary Pagel Trust Elsa U. Pardee Foundation The ower Foundation The Meyer & Anna Prentis Family Foundation, Inc. Prince Foundation The Pryor Foundation Family Foundation Community oundation May Mitchell Royal Foundation Family Scoffeld Scholarship Fundation Schwartz Family Foundation Emily Scoffeld Scholarship Fundation Schwartz Family Foundation Emily Scoffeld Scholarship Fundation Schwartz Family Foundation Family Scoffeld Scholarship Fundation George M. & Mabel H. Slocum Foundation The Skillman oundation George M. & Mabel H. Slocum Foundation The Stroh Brewery Company Charles J. Strosacker Foundation Hedward C. & Hazel L. Rephenson Foundation The Helmut Stern Foundation The Stroh Brewery Company Charles J. Strosacker Foundation Keith W. Tantlinger Foundation W.B. & Candace Thoman Foundation Mary Thompson Foundation The Siscornia Foundation, Inc. A.M. Todd Company Foundation Harry A. & Largaret D. Towsley Foundation Trans Continental Airlines Foundation The Trico Foundation W.E. Upjohn Institute for Employment Research Frederick S. Upton Foundation Van Valkenburg Foundation The Frank

#### ANNUAL REPORT

COUNCIL OF MICHIGAN FOUNDATIONS

# About the Council of Michigan Foundations

The Council of Michigan Foundations (CMF) is a nonprofit association of 250 Michigan grantmakers, including 159 private foundations, 36 community foundations, 42 corporate foundations and giving programs, and 13 banks serving foundations and charitable trusts. CMF began in 1973 and was incorporated in 1975.

Other constituencies are served as they relate to CMF's purposes and include all other Michigan foundations and corporate grantmakers, national government representatives, the media, grantees, the national and regional grantmaking community, and the general public.

CMF is affiliated with the Council on Foundations and 30 other regional associations throughout the country.

### **Purposes**

- To provide the means for regular exchange of ideas, experiences, information and expertise among Michigan grantmakers.
- To represent Michigan grantmakers' interests and concerns with the officials of local, state and national government.
- To increase private and community foundation and corporate grantmaking resources in the State of Michigan.
- To increase the efficiency and effectiveness of Michigan's philanthropic network.
- To inform the public of the important and irreplaceable contributions of Michigan grantmaking institutions to the state and to the larger society.



Council of Michigan Foundations Board of Trustees and officers

Concept and Copy: Stein Communications, Inc. Design and Graphics: Bill Buckett Associates Photography: Mary E. Nolen, Nolen Productions; Kevin A. Beswick, Steelcase, Inc.; Dave Jarrod, Action Photo; Lou Ann Morgan, W.K. Kellogg Foundation; and Robert Barnes, Dow Chemical Company.

# A Message to CMF Members

The end of a decade traditionally is a time for reflection on past accomplishments as well as an opportunity to identify the challenges of the future. While the Council of Michigan Foundations has been fortunate to experience the former, we also anticipate there will be no shortage of the latter as we enter the 1990s.

Midway through the 1980s—in 1984 to be exact—CMF's Board of Trustees developed a five-year plan to guide the organization through the remainder of the decade. Under the leadership of Gilbert Hudson, president of the Hudson-Webber Foundation, 11 goals were identified as well as strategies to meet them.

Taken together, they reflect two major reasons for CMF's 16 years of operation: first, to provide quality services to permit Michigan's grantmakers to maximize their resources and expertise to address the issues and social needs of our state, society and world; and second, to establish a nurturing environment for further growth of philanthropy in the state.

One measure of our success is in hard numbers—our membership grew nearly 25 percent during this period to an all-time high of 250. We believe we have been responsible, at least in part, for the growth in the number of private foundations in Michigan, up 10 percent to over 900. Gifts to community foundations have increased 20 percent. Although there is no accurate measure of the number of new corporate giving programs, if the number of inquiries we receive is any indication, we believe we have contributed to progress here as well.

However, we know we cannot take all the credit—the economy, certain tax legislation, and sheer need—played the major roles.

Our past successes are the result of the hard work and dedication of our members, and their trustees and employees. For it is these volunteers who serve on CMF's Board, act as our advisors and participate on our committees. Although their names are found at the end of this annual report,

the lists cannot reflect the efforts of their predecessors nor the commitment that will be required of those who serve in the future.

While we believe that the future looks encouraging for Michigan philanthropy, there will be no shortage of challenges. In the coming months we will begin a major initiative to encourage corporate giving as well as to increase the number of private foundation donors. We also will be working with Michigan's community foundations to help them utilize the new income tax credit legislation. Our resources will continue to be available to existing foundations. CMF is committed to strengthening the practice of philanthropy through establishing additional training and educational opportunities in the not-for-profit sector.

Philanthropy and foundations as we know them today are a product of the early 20th Century. As we enter the final years of that same century, we believe we have a special opportunity to assist our members and the field as a whole to make the transition into the 1990s and beyond.

Jal Markell, E

John E. Marshall, III

Dorothy A. Johnson

President

# **Programs**

During its sixteenth year the Council of Michigan Foundations added a number of major initiatives to its existing programs to benefit its members and strengthen philanthropy in Michigan. These new programs are providing technical assistance for both emerging and mature community foundations, establishing new community foundations, developing youth leadership opportunities, and managing a three-state research project sponsored by the Council on Foundations.

Major strides have also been made in ongoing projects including CMF's legislative initiatives, conferences and workshops that have been the hallmark of the Council since its earliest years.

# Increasing Philanthropy in Michigan

Through a \$2 million grant from the W.K. Kellogg Foundation, the Council of Michigan Foundations launched a three-year program on behalf of Michigan community foundations to increase their number, develop leadership and volunteer opportunities for youth within a community foundation context, and develop ways for large private foundations to assist community foundations.

In October, three community foundations (Battle Creek, Greater Flint, and Southeastern Michigan) received \$100,000 individual challenges to initiate the raising of matching two-for-one funds as part of the Michigan Foundation Youth Project. Each recipient is developing a youth advisory committee, with half the members age 21 or younger.

This program is closely linked to a second project funded by the Charles Stewart Mott Foundation to provide technical assistance services to Michigan community foundations (see the following section on Membership Services). Two full-time and one part-time positions were added to the CMF staff to handle the two projects.

CMF assisted four cities and two counties—Marquette, Cadillac, Ludington, Eaton Rapids, and Manistee and Ingham Counties—create community foundations. A seventh, the Oceana County Community Foundation, was set up as a fund of the Muskegon County Community Foundation.

Activities designed to encourage the formation of private foundations, as well as corporate foundations and giving programs, were also implemented. CMF worked closely with the Michigan State Chamber of Commerce, local chambers of commerce, Michigan corporations, selected business and professional organizations, and professional publications toward this end.

# Membership Services and Technical Assistance

A major grant from the Charles Stewart Mott Foundation funded a new CMF project to provide technical assistance and consulting services to Michigan community foundations.

Activities provided under the three-year project include site visits, participation in trustee-level planning retreats, assisting newly established community foundations, providing presentations to communities investigating the community foundation concept, special training programs, and development and distribution of new publications.

As part of this initiative, CMF entered into a contract with the Council on Foundations, Inc. to research and identify those factors affecting the creation and development of community foundations in Michigan, Indiana and Ohio cities of 250,000 or fewer residents. The Council on Foundations will replicate the model for national use.

Final results of the research will be presented and published in 1989 and 1990.

he W.K. Kellogg and Charles Stewart Mott Foundations granted CMF more than \$2 million to establish new programs to strengthen community foundations and develop new youth leadership initiatives.

ver 600 CMF members attended the 16th Annual Council of Michigan Foundations Conference held November 2 to 4 in Detroit.

> overnor James Blanchard signed the Michi-

gan Community Foundation Tax Credit into law in late 1988.

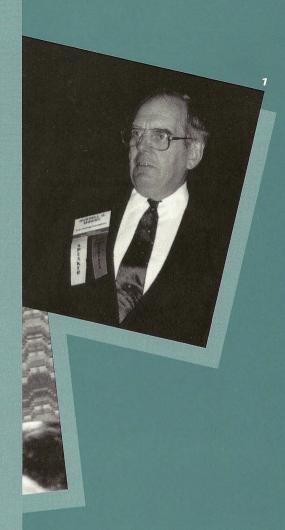
The new legislation provides state income tax credits to individuals and businesses making contributions to certified Michigan community foundations.

MF published four new major publications or updates, including the sixth edition of The Michigan Foundation Directory and two videotapes, "Grantmaking for Results" and "The View from the Other Side."

s of March 31, 1989, CMF membership

reached 242; three months later it rose to 250.

MF instituted its first executive-in-residence program whereby members can volunteer staff assistance to enhance and expand CMF programs.



- **1.** Roger B. Smith and Russell Mawby at CMF annual conference
- 2. Speaker Jan Ruff addresses annual conference on AIDS in Michigan
- **3.** The annual conference provides opportunities for sharing of ideas

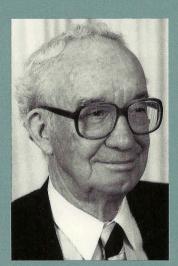
# **Programs**

or over 15 years William
W. Allen, a founding

CMF trustee and first chairman of the Council's Government Relations Committee, tirelessly fought for the right of legitimate grantmaking without undo restrictions throughout Michigan and the nation.

His interest in philanthropy spanned more than four decades. He served as vice president and secretary of the Elsa U. Pardee Foundation, and with the dream of helping to alleviate malnutrition in the United States, he created the Allen Foundation in 1975.

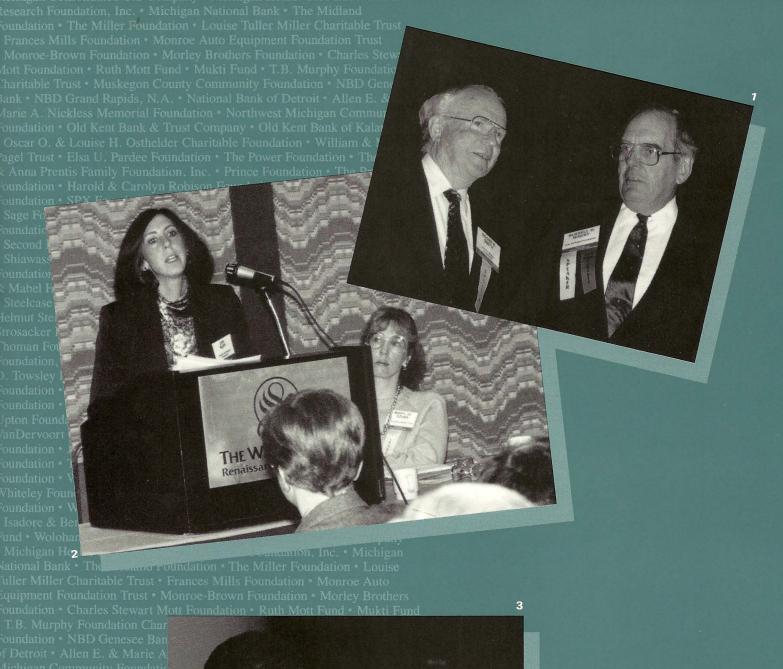
Mr. Allen died on November 12, 1987. Later that year the CMF Board of Trustees established the William W. Allen Fund, a permanent endowment fund designed to support Michigan grantmakers' interests and concerns with state and federal governments. CMF members have contributed nearly \$70,000 to the Allen Fund.



William W. Allen

It is CMF's hope that the William W. Allen Fund's legislative and educational advocacy will match Mr. Allen's personal commitment and effectiveness.

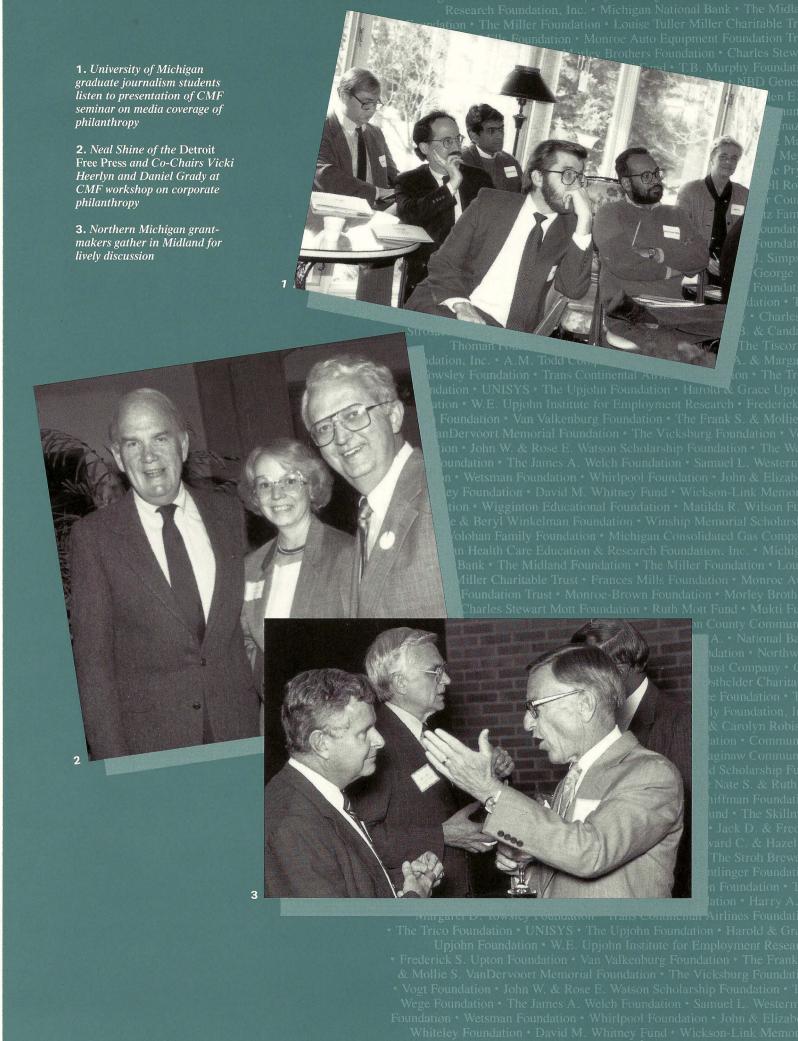
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Mollie S. VanDervoort Memor



- 1. Roger B. Smith and Russell Mawby at CMF annual conference
- 2. Speaker Jan Ruff addresses annual conference on AIDS in Michigan
- **3.** The annual conference provides opportunities for sharing of ideas



In July, Battle Creek foundations hosted over 55 colleagues from other Michigan grantmaking organizations during a Grantmaker Visitation Program. This day-long program provided staff and trustees a first-hand view of how various foundations handle grantmaking, administrative and financial matters.

The state's two regional grantmakers' groups—the Detroit Area Grantmakers and the Kent County Donors Forum—met periodically throughout the year to discuss topics of concern in their respective geographic areas.

The Council of Michigan Foundations continued to provide the staff support and serve as the fiscal agent for the State of Michigan Community Foundation Energy Initiative, a \$3 million program.

# Conferences and Workshops

"Tomorrow's Needs — Today's Opportunities" defined the broad parameters of the Council of Michigan Foundations' 16th Annual Conference in Detroit from November 2 to 4.

Michigan grantmakers discussed a range of issues including youth, crime, health, educational reform, the environment and the economy as well as philanthropic management and grantmaking concerns.

More than 600 participants heard Roger B. Smith, chairman and chief executive officer of General Motors Corporation, deliver the keynote address with a message that communication and collaboration contribute to more effective grantmaking. Other featured speakers included Eugene M. Lang, president of the I Have A Dream Foundation, and James Gustave Speth of the World Resources Institute.

The conference's 24 working sessions were punctuated by several

dinners and receptions. Other special events included tours of Detroit's historical museums, distinctive architectural structures, and recent riverfront developments.

Robert B. Miller, Sr., chairman of The Miller Foundation of Battle Creek, served as the honorary chairman, while Donald A. Lindow, vice president of the National Bank of Detroit, was the program chairman. Amy Turner, executive director of the Detroit Neurosurgical Foundation, and William V. Weatherston, vice president-industry of The Stroh Brewery Company, welcomed the delegates as co-chairs of an active host committee.

During the year CMF cosponsored a new series of workshops and seminars, including a conference attended by over 60 participants on AIDS and Michigan foundations. The co-sponsor was the Michigan Department of Public Health.

Fifteen University of Michigan graduate journalism fellows attended a March seminar on the news media's coverage of philanthropy. Held at the Miller House in Battle Creek, it was sponsored by CMF, the W.K. Kellogg Foundation and The Miller Foundation.

CMF's two-day March workshop on community foundations brought staff and trustees together in Lansing to discuss investment and management issues unique to community foundations. Presenters and participants explored grantmaking, asset development and the Michigan Community Foundation Tax Credit.

A corporate giving workshop was held in May. Sponsored by the Council, the Greater Detroit Chamber of Commerce and the Michigan State Chamber of Commerce, 80 participants met in Detroit to discuss grantmaking, management and legislative issues related to corporate philanthropy.

Each year, CMF's Board of Trustees holds its annual meeting in a different part of the state, and also provides an opportunity for grantmakers in the region to meet prior to that meeting. Over 100 staff and trustees from Northern Michigan foundations and corporate giving programs met in Midland. The hosts for the program were Herbert and Barbara Dow of the Herbert H. and Barbara C. Dow Foundation. Russell G. Mawby, chairman of the W.K. Kellogg Foundation, spoke on the challenges facing Michigan philanthropy.

## Legislative and Industry Liaison

Most of Michigan's 40 community foundations are the beneficiaries of new legislation initiated by the Council of Michigan Foundations that permits individual and business state tax credits for gifts to Michigan community foundations.

Signed into law the final days of 1988 by Governor James J. Blanchard, the Michigan Community Foundation Tax Credit permits a maximum credit of 50 percent of the amount donated up to \$100 for individuals, \$200 for couples, or \$5,000 for businesses.

It is in effect until 1991, and is expected to generate \$3 million in private gifts to philanthropy and at least \$6 million for the community foundations and philanthropy.

CMF worked two years on the legislation and was instrumental in its passage. The concept of a tax credit for community foundations was developed by John E. Hopkins, executive director of the Kalamazoo Foundation.

Both Russell G. Mawby, chairman of CMF's Increasing Philanthropy Committee, and Mariam C. Noland, a CMF trustee and head of a community foundation, testified in favor of the bill during hearings in the Michigan legislature.

CMF worked with nonprofits throughout the state to assist with the implementation of recent technical revisions to previous legislation to limit the liability of directors and trustees serving on 501 (c)(3) boards.

The Developing Good Will Project, now in its fourteenth year, continued educating members of Michigan's state legislature and Congressional representatives about the work and contributions of philanthropy. Personal meetings were held between CMF members and legislators in most of the state's 18 Congressional districts.

CMF staff members cooperated with other state-level, as well as national, organizations working on behalf of philanthropy and the not-for-profit sector. These included the Council on Foundations, Regional Association of Grantmakers, Foundation Center, National Committee on Responsive Philanthropy, Independent Sector, United Way of Michigan, Michigan League for Human Services, Metro Detroit GIVES, Accounting Aid Society of Detroit, and state and local chambers of commerce.

# Public Information and Publications

In addition to publishing several new books on grantmaking and Michigan grantmakers, CMF continued to provide readily accessible information on Michigan foundations and philanthropic issues to the public and the press.

During 1988-89, four major publications or updates of existing material were released. The sixth edition of The Michigan Foundation Directory included a special section documenting the grantmaking of Michigan corporate foundations and corporate giving programs. The first edition of The Michigan Nonprofit Resource Directory, published in cooperation with the Accounting Aid Society of Detroit, was released in June, and the third and fourth updates of Establishing a Charitable Foundation in Michigan were also published. Over 250 copies of The Michigan Matching Gifts Program Manual were sold.

CMF also released its first two videotapes, "Grantmaking for Results," and "The View from the Other Side." The first is a "how-to" tape for grantmakers, while the second is a candid assessment of the relationship between grantee and grantor.

Publications produced on CMF activities included an annual report, special memos to members, and four editions of the tabloid, "The Michigan Scene."

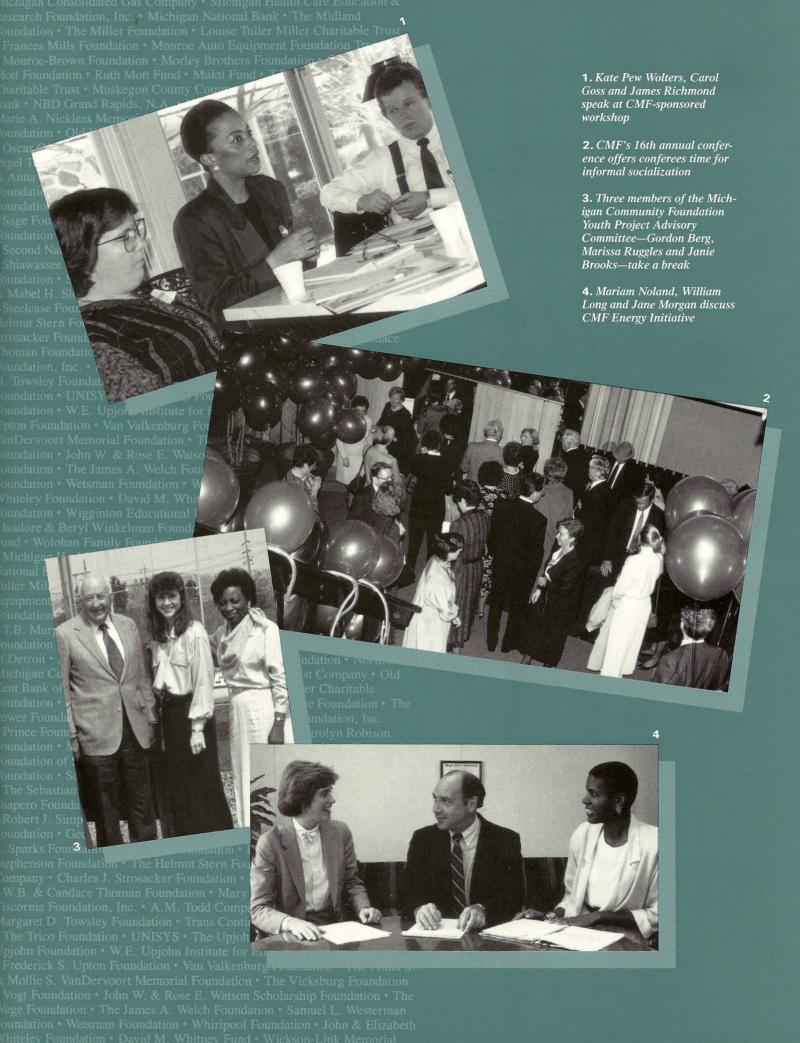
Staff responded to an average of four requests per week from the media, as well as regularly meeting with members of editorial boards. Articles on Michigan philanthropy appeared in seven major Michigan newspapers, as well as in *The Wall Street Journal*, *New York Times*, and *USA Today*.

CMF makes available free or for purchase directories, books, surveys, brochures, and occasional papers on Michigan foundations, foundation management and grantmaking, and nonprofit management. A complete list may be obtained by contacting the Council's office in Grand Haven.

### Other Resources

CMF materials, as well as those produced by other organizations, are available at many Foundation Center Regional Collections scattered throughout Michigan. They generally provide a core collection of Foundation Center publications, as well as supplemental materials. Cooperating collections are located at:
Alpena County Library
Henry Ford Centennial Library
Grand Rapids Public Library
The Library, Michigan Technological University
Purdy/Kresge Library, Wayne State

University
Michigan State University Libraries
University of Michigan—Flint
Farmington Community Library
University of Michigan—Ann Arbor
Sault Ste. Marie Area Public Schools



# Financial Statements

### **Balance Sheets**

Council of Michigan Foundations, Inc.

	March 31 <b>1989</b> 198			
Assets				
Current Assets				
Cash Short-term investments	\$ 6,869 4,059,414	\$ 26,716 2,954,007		
Total Current Assets	4,066,283	2,980,723		
Furniture and Equipment				
Furniture Equipment	38,711 158,234	32,015 133,352		
Less allowances for depreciation	196,945 76,973	165,367 49,304		
Less anowances for depreciation	119,972	116,063		
Total Assets	\$4,186,255	\$3,096,786		
Liabilities and Fund Balances				
Current Liabilities Accounts payable Deferred revenue:		\$ 9,937		
Kellogg Youth Program—Note C Energy initiative program—Note D William W. Allen Fund	\$2,065,688 1,701,040 69,975	2,785,731		
Other deferred revenue	78,279	46,855		
Total Current Liabilities	3,914,982	2,842,523		
Fund Balances Unrestricted:				
General operating Survey and directory (deficit) Net investment in furniture and equipment	154,264 (2,963) 119,972	128,909 9,291 116,063		
Total Fund Balances	271,273	254,263		
Total Liabilities and Fund Balances	\$4,186,255	\$3,096,786		

See notes to financial statements.

## Statements of Support, Revenues and Expenses and Changes in Fund Balances

Council of Michigan Foundations, Inc.

Support and revenues:	General Operating Fund	Survey and Directory Fund
Support—grants		
Revenues:	0060 440	
Contributions	\$260,449	
Conferences	103,138 16,394	
Workshops Publications	681	\$31,225
Interest income and other	15,449	\$31,223
		21.225
Total Revenues	396,111	31,225
Total Support and Revenues	396,111	31,225
Expenses:		
Grants		
Salaries, taxes and benefits	148,992	8,826
Contracted services	8,537	1,094
Conferences	96,853	
Workshops	16,378	
Printing and publications	22,346	20,931
Meetings and travel	11,644	
Telephone and postage	13,677	1,589
Scholarship activities	6.500	512
Equipment lease and maintenance	6,500	543
Occupancy	28,114	1 027
General supplies	8,241	1,027
Books and subscriptions	2,447 1,381	8,674
Insurance Depreciation	1,561	
Total Expenses	365,110	42,684
		12,001
Support and Revenues Over		
(Under) Expenses	31,001	(11,459
Fund balances at beginning of year Transfers—furniture and equipment	128,909	9,291
acquisitions	(5,646)	(795
Fund Balances at Year-End	\$154,264	\$(2,963

See notes to financial statements.

0.000		
200	tric	ted

	100											
	Increasing Philanthropy Fund	Improving Philanthropy Fund	Mott Community Foundation Technical Assistance Fund	Community Foundation National Fund	Kellogg Youth Adminis- tration Fund	Energy Initiative Fund (Note D)	Energy Initiative Adminis- trative Fund	Community Foundation Directed Energy Fund	Furniture and Equipment Fund		Totals Year Ended March 31 1989 1988	
						\$1,084,690		\$50,000		\$1,134,690	\$214,269	
	\$31,884	\$31,382	\$45,042	\$18,500	\$ 24,801		\$31,003			443,061 103,138 16,394	391,705 111,918 19,577	
	1,608									33,514	23,463	
					38,500	177,781				231,730	170,685	
	33,492	31,382	45,042	18,500	63,301	177,781	31,003			827,837	717,348	
	33,492	31,382	45,042	18,500	63,301	1,262,471	31,003	50,000		1,962,527	931,617	
						1,262,471		50,000		1,312,471	375,166	
		17,244	22,880	10,885	20,505					229,332	147,099	
	28,552	897	1,154	1,542	1,600		27,094			70,470	118,204	
		150	100		404					96,853	102,127	
	1,568	153 6,545	196 5,975	1,946	484 1,925		1,226			17,211 62,462	16,045 26,968	
	53	3,403	3,504	2,070	5,709		1,346			27,729	20,908	
	1,627	1,298	1,121	860	3,709		851			24,402	17,956	
	1,027	1,270	6,533	000	3,317		651			6,533	10,000	
	314	392	495	338	1,244		157			9,983	8,484	
										28,114	26,887	
	1,063	924	2,281	859	3,045		329			17,769	8,835	
	315	526	903		273					13,138	3,571	
										1,381	1,430	
									\$ 27,669	27,669	26,896	
	33,492	31,382	45,042	18,500	38,164	1,262,471	31,003	50,000	27,669	1,945,517	910,345	
	-0-	-0-	-0-	-0-	25,137	-0-	-0-	-0-	(27,669)	17,010	21,272	
	-0-	-0-	-0-	-0-	23,137	-0-	-0-	-0-	116,063	254,263	232,991	
					(25,137)				31,578			
JE.	\$ -0-	\$ -0-	\$ -0-	\$ -0-	\$ -0-	\$ -0-	\$ -0-	\$ -0-	\$119,972	\$ 271,273	\$254,263	

### **Statements of Cash Flows**

Council of Michigan Foundations, Inc.

		Year Ended March 31 1989 1988			
Operating Activities Excess of support and revenues					
over expenses	\$	17,010	\$ 21,272		
Adjustments to reconcile excess of support and revenues over expenses to net cash provided by operating activities:					
Depreciation		27,669	26,896		
Changes in operating assets and liabilitie	s:				
Accounts payable		(9,937)	5,241		
Deferred revenue	1	,082,396	2,760,395		
Net Cash Provided By Operating					
Activities	1	,117,138	2,813,804		
Investing Activities					
Purchases of furniture and equipment		(31,578)	(32,185)		
Increase in Cash and Short-Term					
Investments	1	,085,560	2,781,619		
Cash and short-term investments at		,000,000	2,701,015		
beginning of year	2	,980,723	199,104		
Cash and Short-Term Investments					
at End of Year	¢1	,066,283	\$2,980,723		
at Line of Icai	ФП	,000,203	φ2,700,723		

<sup>)</sup> Denotes reduction in cash and short-term investments See notes to financial statements.

### Report of Independent **Auditors**

Board of Trustees Council of Michigan Foundations, Inc. Grand Haven, Michigan

We have audited the accompanying balance sheets of the Council of Michigan Foundations, Inc. as of March 31, 1989 and 1988, and the related statements of support, revenues and expenses and changes in fund balances and cash flows for the years then ended. These financial statements are the responsibility of the Council's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Council of Michigan Foundations, Inc. at March 31, 1989 and 1988, and the results of its operations and its cash flows for the years then ended in conformity with generally accepted accounting principles.

Ernst + Whinney Grand Rapids, Michigan

May 12, 1989

# Notes To Financial Statements

Council of Michigan Foundations, Inc. March 31, 1989

# Note A—Summary of Significant Accounting Policies

Statement Presentation: The accompanying financial statements have been prepared on the accrual basis of accounting. To ensure observance of restrictions placed on the use of available resources, the accounts and financial activity are classified for accounting and reporting purposes into fund groups. Funds restricted by outside sources are distinguished from unrestricted funds. Restricted funds may only be utilized in accordance with the purposes established by the source of such funds and are in contrast to unrestricted funds, over which the Board of Trustees has full control as to use in pursuing any of the Council's purposes. Revenue restricted by outside sources is recognized to the extent related expenses are incurred. The unexpended funds have been recorded as deferred revenue in the accompanying balance sheets.

A complete presentation of expenses by function is not practicable because of the manner in which expenditures are accumulated throughout the year.

Short-term Investments: Short-term investments consist of certificates of deposit, commercial paper and money market funds that are carried at fair market value, which equals cost.

Furniture and Equipment: Furniture and equipment are stated at estimated market value at date of receipt or at cost, if purchased. Depreciation is computed by the straight-line method at rates designed to amortize the basis of the assets over their estimated useful lives.

Reclassifications: Certain amounts reported in the prior year have been reclassified to conform with the presentation used in 1989.

### Note B-Fund Purpose

General Operating Fund:
To record the receipt of membership contributions, conference revenue and other transactions relating to the administrative and service activities of the Council.

Survey and Directory Fund:
To record revenues and expenses associated with the biennial publication of The Michigan Foundation Directory, which includes a survey of foundation funding, in cooperation with the Michigan League for Human Services.

Increasing Philanthropy Fund:

To record revenues and expenses for a project aimed at increasing foundation and corporate giving for charitable purposes in the State of Michigan.

Improving Philanthropy Fund: To record revenues and expenses related to a project aimed at enhancing educational and volunteer opportunities for the non-profit sector.

William W. Allen Fund: To record revenues and expenses directed towards further representation of private philanthropy in federal and state legislative and regulatory matters. Revenues are restricted contributions from the member foundations of the Council. This fund was established in honor of a former Council Board member who was also the first Government Relations Chairman.

Mott Community Foundation
Technical Assistance Fund: To record
revenues and expenses related to providing
technical assistance to Michigan community
foundations. Funds are provided by the
Charles Stewart Mott Foundation.

Community Foundation National Fund: To record revenues and expenses associated with the three-state "Small Communities—Great Community Foundations" project, sponsored by the Council on Foundations and undertaken by the Council of Michigan Foundations.

Kellogg Youth Fund: To record the receipt and disbursement of grant monies provided by the W. K. Kellogg Foundation under the Michigan Community Foundation Youth Project grant agreement (see Note C).

Kellogg Youth Administration
Fund: To record the cost of administering the
Kellogg Youth grant. Revenues are restricted
contributions from the W. K. Kellogg Foundation. The Council administers the grant
program for participating community foundations in the state.

Energy Initiative Fund: To record the receipt and disbursement of grant monies provided by the State of Michigan, Department of Commerce under the Community Foundation Energy Initiative grant agreement (see Note D).

Energy Initiative Administrative Fund: To record the cost of administering the State of Michigan Community Foundation Energy Initiative Grant. Revenues are restricted contributions from the member foundations of the Council. The Council coordinates the grant program for fourteen Council members and other organizations in areas of Michigan not served by participating community foundations.

Community Foundation Directed Energy Fund: To record revenues and expenses related to a program which provides grants to specified community foundations to assist in their raising of matching funds for energy projects.

Furniture and Equipment Fund: To record the acquisition, depreciation and disposal of furniture and equipment.

## Note C-Kellogg Youth Program

During fiscal 1989, the Council received a grant of \$2,000,000 from the W. K. Kellogg Foundation for the Michigan Community Foundation Youth Project. The program will encourage youth development in local communities while strengthening community foundation leadership and grantmaking capacity. The Council acts as administrator of the grant, with all grant monies received from the W. K. Kellogg Foundation to be distributed to community foundation members under conditions defined by the grant agreement. The Council must return to the W. K. Kellogg Foundation any program funds which have not been expended by June 30, 1991.

# Note D — Energy Initiative Program

During fiscal 1988, the Council received a grant of \$3,000,000 from the State of Michigan, Department of Commerce for the Community Foundation Energy Initiative. Under the terms of the grant, the Council and its affiliates will create a number of programs to improve the energy efficiency of the not-for-profit and low-income sectors. The Council acts as administrator of the grant, with all grant monies received from the State of Michigan to be distributed to its affiliates under conditions defined in the grant agreement. The Council must return to the Michigan Department of Commerce any program funds which have not been expended by September 30, 1990.

#### Note E-Federal Tax Status

The Internal Revenue Service has ruled that the Council is a public charity, as described in Sections 509(a)(1) and 170(b)(1)(A)(vi) of the Internal Revenue Code. Consequently, the Council is exempt from federal income tax and certain excise taxes imposed on private foundations.

### Membership

CMF's membership grew to 242 by March 31, 1989, an increase of 12 new members. By July 1, membership reached 250, a record for the Council.

#### Governance

The Council of Michigan Foundations' 21-member Board of Trustees met three times—in June and November, 1988 and March, 1989.

Three new trustees were elected to the Board for three-year terms. The new trustees are Malcolm G. Dade, Jr.; Robert E. Hencey; and Stephen E. Upton. Edward J. Frey passed away in July, 1988. Dr. Robert D. Sparks completed a three-year term and was appointed to the CMF's Advisory Cabinet, which is made up of former trustees and assists the Board of Trustees.

Trustees serve on at least one of 14 working committees:

- Audit: supervises annual audit process
- Detroit Area Grantmakers Program: plans topical meetings for Detroit Area Grantmakers
- Government Relations: responsible for communications and relations with elected and appointed government officials, and other pertinent organizations; recommends policy positions on issues affecting grantmakers and grantees
- Improving Philanthropy: coordinates CMF efforts for the Improving Philanthropy Program
- Increasing Philanthropy: implements CMF efforts to increase grantmaking resources throughout the state
- Information Systems: disseminates information about Michigan foundations and coordinates internal communications efforts
- Membership: plans CMF recruiting efforts and advises on policy regarding eligibility

- Membership Services: evaluates existing CMF services and develops new programs
- Nominating: reviews slate of officers and recommends Board candidates
- Annual Conference Program: plans programs for annual conferences
- Annual Conference Host: plans and provides for special hospitality services for annual conference attendees
- Public Issues: meets at the request of the Board to address questions raised by members and to consider general issues relating to philanthropy
- Michigan Community Foundation Youth Project Advisory: reviews proposals and recommends funding of challenge grants for W.K. Kellogg Foundation Youth Program
- Community Foundation Strategy Team: advises and supports implementation of Mott Michigan Community Foundation Technical Assistance Project and CMF efforts on behalf of its community foundation members

### Administration

Five full-time employees are responsible for the day-to-day operations of CMF and providing core services to its members.

Three additional employees (two full-time and one part-time) are funded under the special community foundation initiative; other part-time employees are assigned to the Energy Initiative and Improving Philanthropy Project. A volunteer coordinates the activities of the Michigan Foundation Center Regional Collections.

During the year the Council launched its first Executive-in-Residence Program whereby a member can volunteer a staff member to CMF. The first executive-in-residence was Dr. Peter R. Ellis, program director for the W.K. Kellogg Foundation, who spent 60 percent of his time during an eight month appointment working on CMF projects.

### **Board of Trustees** & Officers

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<sup>\*</sup>Deceased July, 1988

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Troy

1983–87

1976–82

1976–82

Miles Jaffe, Esq. 1975–76
Honigman, Miller, Schwartz & Cohn
Detroit

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The Battle Creek Community Foundation
1973–82
1973–82
1981–86

The Battle Creek Community Foundation
Battle Creek
Robert A. Risselade, Trustee 1975–81

Robert A. Risselade, Trustee
The Wege Foundation
Grand Rapids

Dr. Robert D. Sparks,

1975–81
1975–81
1986–88

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Lackson

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1973-84

1973-83

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Program Associate—Improving Philanthropy

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Judith A. Steudle Secretary—Community Foundation Project

Marion J. Stokes\*
Librarian—Community Foundation Project

John L. Allen\* Editor, "The Michigan Scene"

**Stevie Hertz\*\***Volunteer, Michigan Foundation Center Regional Collections

1988-89 Committees

(The Chairman and President serve as ex-officio members of all CMF committees.)

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Dr. Robert D. Sparks W. K. Kellogg Foundation

Duane L. Tarnacki Clark, Klein & Beaumont

<sup>\*</sup>Part-time

<sup>\*\*</sup>Deceased June, 1989

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W. Calvin Patterson, III McGregor Fund

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Gordon J. Berg, Senior Consultant Foundation for the Carolinas

Janie Brooks, Director of Continuing Education Programs
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Marissa Ruggles, Student Grand Valley State University

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(As of July 1, 1989)

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Albion

Albion Civic Foundation

Alpena

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Manistee County Foundation

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Marshall

Marshall Civic Foundation

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California

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Florida

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New York

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\*In 1988-89, 49 members contributed additional support for special projects, the William W. Allen Fund and equipment to CMF as well as their regular membership fees.

Council of Michigan Foundations One South Harbor Avenue, Suite 3 P.O. Box 599 Grand Haven, Michigan 49417 (616) 842-7080