OUR MISSION

The mission of the Michigan AIDS Fund is to reduce the spread of HIV/AIDS and alleviate the suffering associated with the epidemic by raising funds to effectively address the HIV/AIDS epidemic through grant making, technical assistance, and education.

A Message from the Michigan AIDS Fund

AIDS in Michigan is a crisis that continues to grow and evolve. The good news is that people with HIV/AIDS are living longer thanks to improved drugs and better care. As a result, however, their ranks keep rising in Michigan, and are now estimated at more than 16,000 residents. Nearly 1,000 new individuals are diagnosed with HIV each year, and those most at risk of infection are increasingly women, minorities and young people under 25.

Until there's a cure, there's the Michigan AIDS Fund. As the only private funding source in Michigan solely dedicated to the epidemic, MAF has awarded nearly $11 million in grants and other resources since 1989 to fulfill our mission to support efforts to prevent the spread of AIDS and to alleviate the suffering of those infected and affected by HIV/AIDS.

By uniting our funding partners – private individuals, foundations, corporations and the Michigan Department of Community Health – MAF operates a statewide, pooled fund that serves as the bridge between donors and community-based HIV/AIDS programs. This fund allows MAF the flexibility to address new trends and challenges while enabling our donors to effectively support the fight against HIV/AIDS.

We hope you consider joining us in this important work.

Elizabeth Sullivan
MAF Board Chair

Stacey Barbas
MAF Interim Executive Director
MAF is a national model for effectiveness in the war against AIDS.

Since 1989, MAF has distributed more than $11 million in funding and resources to support hundreds of programs.

MAF SUMMIT

Keynote Speaker Dr. Helene Gayle, director of HIV, TB & Reproductive Health for the Bill and Melinda Gates Foundation drew a crowd of about 225 on August 28, 2003 at Ford Field for MAF’s HIV/AIDS Summit. Topics included the latest HIV/AIDS developments, issues and solutions from guest speakers who represent the foremost knowledge on this epidemic and its effects in Michigan.

Other speakers at the Summit included Detroit Mayor Kwame Kilpatrick, Michigan Surgeon General Dr. Kimberlydawn Wisdom and Director of HIV/AIDS Programs City of Detroit Jewell Martin, with President of Greater Detroit Area Health Council Vernice Davis Anthony serving as moderator. The Metro Health Foundation co-sponsored the event.

A POSITIVE PERSPECTIVE

This year, MAF began its Positive Perspective speaking program to bring trained, informed speakers on the topic of HIV/AIDS to audiences across Michigan. These HIV-positive speakers make AIDS real by giving their testimonies and sharing their stories about their lives before, during and after HIV diagnosis. The speakers help audiences relate what they know intellectually to their emotional and social lives while showing that they too are vulnerable.

AIDS WALK MICHIGAN

In 1998, MAF united several AIDS Walks across the state under the umbrella of AIDS Walk Michigan to boost their success. AIDS Walk Michigan, Inc. conducts annual walks to support community-based HIV/AIDS organizations. The walks also provide a valuable experience for participants by delivering educational messages and offering inspiring stories about those infected and affected by the disease.

MAF provides ongoing financial support and participates in planning with AIDS Walk Michigan to conduct the walks. In 2003, the event raised over $200,000 throughout 11 Michigan communities.

AMERICORPS PROGRAM

Since 1997, MAF has partnered with the National AIDS Fund and the Corporation for National and Community Service to operate an AmeriCorps program in Detroit that unites individuals and organizations in the common effort to create leaders in the fight against AIDS.

Through its AmeriCorps program, MAF provides additional staffing for HIV/AIDS organizations, while equipping AmeriCorps workers with valuable skills. AmeriCorps members serve in a variety of capacities such as HIV/AIDS prevention educators, HIV testers and counselors, or care service providers.

In exchange for their 1,700 hours of service over the course of the program year, members earn a living allowance and health and child care (if eligible). In 2002-2003, MAF placed 10 AmeriCorps workers at the following 10 agencies throughout Metropolitan Detroit:

- Affirmations
- HIV/AIDS Resource Center
- AIDS Partnership Michigan
- Latino Family Services
- Alternatives for Girls
- Midwest AIDS Prevention Project
- Community Health Awareness Group
- Sinai-Grace Hospital
- Detroit Health Department
- Taylor Teen Health Center
OUR CHALLENGE

AIDS in Michigan is a crisis that continues to grow and evolve. As the following data illustrates, as advances are made to prevent the disease in some populations, other groups have become more vulnerable. Prevention efforts directed to these underserved, often hard-to-reach groups, represent an emerging challenge for the Michigan AIDS Fund.

STATISTICS IN MICHIGAN

- As of April 1, 2004, an estimated 16,200 Michigan residents are living with HIV/AIDS.
- Rates of new HIV infections vary from year to year, ranging from 750 – 1,200 persons per year over the last several years.
- More than 6,000 Michigan men, women and children have died of the disease.
- The combination of drug regimes that help people live longer with AIDS and the yearly infection rates stated above translates into an increasing number of people in Michigan living with AIDS.
- African Americans now represent the majority of those living with HIV/AIDS in Michigan – 60% of cases.

HIV/AIDS TRENDS

- Although men represent 75% of reported HIV/AIDS cases, the rate of infection is increasing at a greater rate among women.
- AIDS is the third leading cause of death among 25- to 44-year-old women in America, and is now the leading cause of death in African-American women in this age range.
- Fifty percent of new HIV infections are among young people under the age of 25.
- Thirty percent of young gay and bisexual African American men are infected with HIV.
- African Americans represent approximately 12% of the United States population yet account for approximately 47% of AIDS cases nationally.
- Hispanics represent 13% of the total United States population and account for 19% of new HIV infections.
- As people with AIDS live longer due to improved drug regimes, the costs for drugs, respite care and other support services are extended and continue to rise. Some epidemiologists estimate that to sustain certain drug regimes for a patient can cost approximately $20,000 per year.

Sources: Michigan Department of Community Health and Funders Concerned About AIDS.
OUR GRANTEES

The primary strategy of MAF is the operation of a "pooled fund" grant-making process. This fund allows donors to support the vital HIV/AIDS work taking place in Michigan with the assurance that contributions are channeled to the most effective programs and organizations, including more than 25 programs in 2003.

2003 GRANTEES

Affirmations Lesbian and Gay Community Center
On-site HIV/AIDS education for youth. www'affirmations.org
Grant Amount: $16,000

AIDS Partnership Michigan
Medication adherence services and long-term support groups. www.aidspartnership.org
Grant Amount: $9,000

Alternatives for Girls
Street outreach, harm reduction supplies, small group workshops, and case management services. www.alternativesforgirls.org
Grant Amount: $9,000

Arab-American and Chaldean Council
HIV/AIDS prevention/education program targeted to Arab/Chaldean youth ages 10-18.
Grant Amount: $3,000

Arab Community Center for Economic & Social Services
HIV/AIDS prevention and education with Arab-speaking high risk men. www.arabic.org
Grant Amount: $3,000

CARES of Southwest Michigan
Peer education, counseling, and testing for at-risk youth ages 9-17 in youth-friendly locations. www.careswm.org
Grant Amount: $9,000

Community AIDS Benefit Services
Last resort, emergency financial assistance for people affected by HIV/AIDS.
Grant Amount: $3,000

Community Health Awareness Group
Needle exchange program, risk reduction education, and HIV counseling and testing.
Grant Amount: $77,500

Corner Health Center (Youth)
Training for high school students in improvisational theatre and peer education/prevention skills for HIV/STDs and their relationship to alcohol and drugs. www.cornerhealth.org
Grant Amount: $15,000

Food Bank
Nutritional education program for people affected by HIV/AIDS. www.fboc.org
Grant Amount: $7,500

FRIENDS Alliance
Emergency food and support group for people affected by HIV/AIDS. www.friendsalliance.org
Grant Amount: $4,500

Goodwill Industries of Detroit
Return to work program for people affected by HIV/AIDS. www.goodwilledetroit.org
Grant Amount: $2,000

Grand Rapids Reach
HIV/AIDS education in the African American community.
Grant Amount: $6,000

Hearst Home
Prevention/education for high risk youth.
Grant Amount: $7,989

Hispanics Against AIDS
HIV counseling, testing and outreach activities in social settings, for Hispanic/Latino men having sex with men (MSM).
Grant Amount: $9,000

HIV/AIDS Resource Center
Needle exchange, individual risk and harm reduction education, and technical assistance to other agencies implementing similar programs. www.r2harc.org
Grant Amount: $7,500

HIV/AIDS Services
Board training and recruitment and strategic planning for board, staff, and key volunteers. www.hasinc.org
Grant Amount: $2,000

Lansing Area AIDS Network
Community and street outreach; distribution of educational materials, counseling, and testing to communities color. www.lansingareaaidsnetwork.org
Grant Amount: $97,082

Men of Color Motivational Group
Advocacy support services to Men of Color's peer support group comprised of African American MSM.
www.menofcololor.com
Grant Amount: $2,000

Michigan Metro Girl Scout Council
Human sexuality and AIDS education and outreach program for girls age 9-17. www.girlscouts.org
Grant Amount: $5,000

Midwest AIDS Prevention Project
HIV/AIDS prevention/outreach extension program to reach Latino men. www.aidsprevention.org
Grant Amount: $6,000

Migrant Health Promotion
HIV/AIDS prevention outreach to youth in migrant areas through implementation of a farm worker teen theater troupe.
Grant Amount: $9,000

New Health Center
HIV prevention for people recently released from prison.
Grant Amount: $9,000

Planned Parenthood Mid-Michigan Alliance
HIV/AIDS education to incarcerated youth.
Grant Amount: $9,000

Planned Parenthood Centers of West Michigan
Prevention education for male and female inmates at the Kent County Correctional Facility, Juvenile detention and treatment, and a pilot education project for sexual health targeted to sex workers.
Grant Amount: $9,000

Planned Parenthood Northern Michigan
Health education and risk reduction workshops in alternative schools and jails.
Grant Amount: $9,000

Sault St. Marie Tribe of Chippewa Indians
Health and risk reduction education in Upper Peninsula. www.saulttribe.org
Grant Amount: $2,000

Sisters and Daughters of Sheba
HIV prevention and esteem building for African American women. www.sadosi.org
Grant Amount: $9,000

Superior AIDS Prevention Services
Emergency financial assistance for people affected by HIV/AIDS.
Grant Amount: $6,000

Taylor Health Center
HIV prevention and education for high risk youth.
Grant Amount: $9,000

Wilderness Grand Traverse
Peer outreach program for high-risk men.
Grant Amount: $5,000
OUR PARTNERS

These generous corporations and foundations have contributed to MAF for the fiscal year 2002-2003. Due to space limitations, we are unable to include the many individuals who generously donated to MAF. We extend to them, as well as all our donors, our sincere gratitude for their caring spirit and generous partnership in the war against HIV/AIDS.

Thank you!

Bank One
Blue Cross Blue Shield of Michigan Fund
Comerica Incorporated
Community Health Charities of Michigan
Consumers Energy Foundation
DaimlerChrysler Corporation Fund
Detroit Free Press
Detroit Neurosurgical Foundation
Frances Gold Milh Memorial Fund
Reillin M. Gertacker Foundation
The Gilmour Fund

Holiday Fest
Irving S. Gilmore Foundation
Laumis, Sayles and Company LLP
Metro Health Foundation
Mid Michigan Bears
Charles Stewart Mott Foundation
National AIDS Fund/Elton John
AIDS Foundation
Nokomis Foundation
George M. and Mable H. Slocum Fund
Michigan Dept. of Community Health

Steelcase Foundation
The Charles J. Strohacker Foundation
Harry A. & Margaret D. Townley Fund
Burton H. & Elizabeth S. Upton Charitable Trust
Frederick S. Upton Foundation
Whitney Fund
Isador and Beryl Winkelman Foundation
The Kate and Richard Wolters Foundation
Wolverine World Wide Foundation

WALTER JEFFREMOV TRUST

When Martha Jeffremono’s son Walter died of AIDS in California, she was a world away it seemed from the small boy with whom she fled Croatia during the second world war. But her heart was still as close as home to the son she loved so dearly. Walter trusted his mother and father with the dying wish that his estate be used for AIDS education and research in hope that one day a cure would be discovered. Martha and her husband George donated Walter’s trust to Michigan AIDS Fund. When a friend had asked Martha what she felt when she found out her son was gay, she replied, “I knew I had to love him even more.” Martha Jeffremono died in May 2002. She left behind a legacy that would have made her son Walter very proud.
## FINANCIAL STATEMENT

**PERIOD ENDED MARCH 31, 2003 AND 2002**

### Assets

<table>
<thead>
<tr>
<th></th>
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</thead>
<tbody>
<tr>
<td>Cash and cash equivalents</td>
<td>$356,085</td>
<td>$589,991</td>
</tr>
<tr>
<td>Contributions Receivable</td>
<td>243,399</td>
<td>243,399</td>
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<tr>
<td>Due from Council of Michigan Foundations</td>
<td>13,573</td>
<td>19,269</td>
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<tr>
<td>Equipment, net</td>
<td>2,706</td>
<td>2,660</td>
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<tr>
<td><strong>Total Assets</strong></td>
<td><strong>$1,017,547</strong></td>
<td><strong>$855,319</strong></td>
</tr>
</tbody>
</table>

### Liabilities and Net Assets

**Current Liabilities**

<table>
<thead>
<tr>
<th></th>
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</tr>
</thead>
<tbody>
<tr>
<td>Accounts payable</td>
<td>0</td>
<td>25</td>
</tr>
<tr>
<td>Grants payable</td>
<td>170,574</td>
<td>183,137</td>
</tr>
<tr>
<td>Due to Council of Michigan Foundations</td>
<td>46,761</td>
<td>69,039</td>
</tr>
<tr>
<td><strong>Total Liabilities</strong></td>
<td><strong>$217,335</strong></td>
<td><strong>$252,201</strong></td>
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**Net Assets**

<table>
<thead>
<tr>
<th></th>
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</thead>
<tbody>
<tr>
<td>Unrestricted</td>
<td>97,309</td>
<td>72,867</td>
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<tr>
<td>Temporarily restricted</td>
<td>702,903</td>
<td>530,291</td>
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<tr>
<td><strong>Total Net Assets</strong></td>
<td><strong>$800,212</strong></td>
<td><strong>$603,118</strong></td>
</tr>
</tbody>
</table>

**Total Liabilities and net assets**

<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Total Liabilities and net assets</strong></td>
<td><strong>$1,017,547</strong></td>
<td><strong>$855,319</strong></td>
</tr>
</tbody>
</table>

### Statement of Activities and Changes in Net Assets

**Support and revenues**

<table>
<thead>
<tr>
<th></th>
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</thead>
<tbody>
<tr>
<td>Contributions</td>
<td>$1,228,185</td>
<td>$895,983</td>
</tr>
<tr>
<td>Investment income, net of fees</td>
<td>4,331</td>
<td>13,604</td>
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<tr>
<td><strong>Total support and revenues</strong></td>
<td><strong>$1,232,516</strong></td>
<td><strong>$909,587</strong></td>
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</table>

**Expenses**

<table>
<thead>
<tr>
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<tbody>
<tr>
<td>Grants</td>
<td>$647,400</td>
<td>$737,971</td>
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<tr>
<td>Conferences</td>
<td>8,815</td>
<td>5,229</td>
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<tr>
<td>Publications</td>
<td>24,656</td>
<td>22,729</td>
</tr>
<tr>
<td>Fund Raising</td>
<td>89,048</td>
<td>100,244</td>
</tr>
<tr>
<td>Management and professional fees</td>
<td>60,712</td>
<td>88,831</td>
</tr>
<tr>
<td>Programming/Member Services</td>
<td>199,115</td>
<td>183,718</td>
</tr>
<tr>
<td>Depreciation</td>
<td>5,696</td>
<td>2,832</td>
</tr>
<tr>
<td><strong>Total expenses</strong></td>
<td><strong>$1,055,442</strong></td>
<td><strong>$1,141,554</strong></td>
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</table>

**Changes in net assets**

<table>
<thead>
<tr>
<th></th>
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</thead>
<tbody>
<tr>
<td><strong>Changes in net assets</strong></td>
<td><strong>$197,094</strong></td>
<td><strong>(231,967)</strong></td>
</tr>
</tbody>
</table>

**Net assets at beginning of year**

<table>
<thead>
<tr>
<th></th>
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</thead>
<tbody>
<tr>
<td><strong>Net assets at beginning of year</strong></td>
<td><strong>$603,118</strong></td>
<td><strong>$835,085</strong></td>
</tr>
</tbody>
</table>

**Net assets at end of year**

<table>
<thead>
<tr>
<th></th>
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</thead>
<tbody>
<tr>
<td><strong>Net assets at end of year</strong></td>
<td><strong>$800,212</strong></td>
<td><strong>$603,118</strong></td>
</tr>
</tbody>
</table>


OUR BOARD AND STAFF

- Elizabeth C. Sullivan, Board Chair – VP, Program and Administration – The Kresge Foundation
- Terry D. Wright, Vice Chair – Program Director, Health Policy – W. K. Kellogg Foundation
- Susan Broman, Treasurer – Executive Director – Steelcase Foundation
- Eric Jirgens, Secretary – Trustee – The Gilmour Fund

Robert Collier
President, Chief Executive Officer –
Council of Michigan Foundations

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Senior Program Officer – Blue Cross
Blue Shield of Michigan Foundation

Evan Garonzik
Program Officer – Charles Stewart Mott
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Vice President – Harry A. & Margaret D.
Towsley Foundation

Carol A. Goss
President and CEO – Skillman Foundation

Gerald K. Smith, Ph.D.
President & CEO – Detroit Youth
Foundation

Barbara Jones
Director, Office of Health Policy/Planning
and Grants Mgmt. – Detroit Health Dept.

David Swenson
Vice President – Michigan NonProfit
Association

Wendy Lawson
Associate Vice President Development,
Grants and Government Relations –
Washtenaw Community College
Foundation

Geneva J. Williams
President and CEO – City Connect Detroit

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Frederick Bryant, MD

Carol De Dodge Francis
Consultant

Barbara J. Getz
Consultant

Jay Kaplan
Staff Attorney for GLBT Project –
American Civil Liberties Union of Michigan

Glenn Kossick
Executive Director – Metro Health
Foundation

Ina Strumwasser, Ph.D.
Executive Director, CEO – Blue Cross
Blue Shield of Michigan Foundation

HONORARY TRUSTEE

Mary Fisher

CURRENT MAF STAFF

Stacey Barbas
Interim Executive Director

David Coulter
Fund Development Consultant

Terry Ryan
Consultant

MICHIGAN AIDS FUND

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248. 395. 3244
www.michaidsfund.org