

Dynamic Grantmaking to Span the 90s

18th Annual Conference of the Council of Michigan Foundations

Clarion Hotel, Lansing
October 31- November 2, 1990



HONORARY CHAIRPERSONS



ESTHER S. AND CARL A. GERSTACKER

Midland, and indeed all of Michigan, are fortunate to count among its citizens the Honorary Chairpersons of the 18th Annual Council of Michigan Foundations Conference. Mr. and Mrs. Gerstacker have served both the philanthropic community and the larger world community with distinction for many years.

Both Gerstackers worked with the Dow Chemical Company; Esther in the Human Relations Division, and Carl in several positions including Chairman of the Board from 1960 to 1976, and currently as Director Emeritus, an honor conferred upon his retirement from Dow in 1981. Both Gerstackers are personally involved in their greater communities through service to youth, cultural, economic, religious and educational organizations. Among their many activities, Mrs. Gerstacker has been the Board President of the Girl Scouts, United Way, and the Midland Foundation; she was one of 150 women recognized by the Outstanding Women of Michigan Sesquicentennial Awards in 1987. Mr. Gerstacker has served on the U.S. Commission of UNESCO, over twenty corporate Boards of Directors, is a 33rd degree Mason, and is a former Chairman of the U.S.-Japan Cultural Commission, being awarded the Second Class of the Order of the Rising Sun from the Emperor of Japan in 1977. Both members of this committed couple have been active in the development of Northwood Institute, and both have served on the Vestry of Saint John's Episcopal Church in Midland.

CMF salutes this caring and generous couple who are also parents to four daughters, one son and six grandchildren. May their leadership inspire all of us as we come together to consider our future leadership and philanthropic roles.

DEAR FOUNDATION AND CORPORATE GRANTMAKERS:

Welcome to Lansing. The Council of Michigan Foundations is very enthused about bringing the Annual Conference to the state capital. It is an exciting time to be in Lansing with the election just around the corner.

The theme of the 18th Annual CMF Conference is "Dynamic Grantmaking to Span the 90s." The Program Committee has skillfully put together a program that will allow us to focus on the new decade and how we, as grantmakers, can have the most impact as we enter it. Sessions will offer an opportunity to examine changing attitudes regarding education, environment, health, and several other areas of interest.

This year's Host Committee has put together tours designed to showcase some of the finest museums and cultural centers our Capital has to offer. Thursday evening we will tour and dine at the Michigan Library and Historical Center where we will be entertained by artists of the Festival of Michigan Folklife.

The 18th Annual Conference offers foundation and corporate trustees, officers and staff the opportunity to come together, share knowledge and viewpoints, and then return home with renewed vision and a stronger bond with their fellow grantmakers.

Chairing the Program Committee and Host Committee of this Conference of the Council of Michigan Foundations has been an honor and privilege. We look forward to welcoming you to Lansing.

Sincerely,

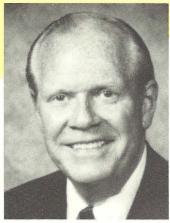
Leo J. Brennan



Executive Director Ford Motor Company Fund

PROGRAM CHAIRMAN

Robert A. Fisher



President & Trustee
Frank S. & Mollie S.
VanDervoort Memorial Fdn.

HOST COMMITTEE CO-CHAIRMAN

Mary L. Olson



Executive Director Capital Region Community Fdn. **HOST COMMITTEE**

HOST COMMITTEE CO-CHAIRMAN

WEDNESDAY, OCTOBER 31

GATHERING PLACE

BOARD ROOM

Open throughout CMF Conference

The Gathering Place is the meeting ground for Conference registrants and will include a variety of special features. It is open throughout the conference. View:

- CMF Exhibits
- Annual Report Display
- Video Film Festival
- Foundation Center Regional Library Collection Display

BOARD OF TRUSTEES MEETING 11:00 a.m. - 1:30 p.m.

IMPERIAL ROOM

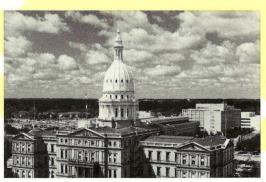
CONFERENCE REGISTRATION OPEN 11:00 a.m. - 7:30 p.m.

CONFERENCE CENTER LOBBY

LANSING AREA TOURS 2:00 - 5:00 p.m. (Advance reservation required)

Conferees will meet at the main entrance of the Clarion Hotel where they will board a shuttle bus for the tour of their choice.





Michigan's Capitol - For 111 years the Capitol has served as the seat of Michigan's government. Lawmakers, concerned citizens, and tours have passed through its halls, chambers and offices, which show the effects of time and use. In 1987 the Michigan Capitol Committee was established to oversee the restoration of the historic building to its original grandeur. Conferees will have an opportunity to tour the newly restored Senate and House Chambers.

Tour Facilitators: Gregory & Ann Gessert,

Frank S. & Mollie S. VanDervoort Memorial Foundation







Arts/Science A front row seat to the universe is reserved for you in the Abrams Planetarium's sky theater. Visit remote scenes of grand proportions and breathtaking beauty during a special tour of this innovative science education facility. Next stop, tour the magnificent Wharton Center, premier performing arts center in Michigan. The state-of-theart facility not only offers a full schedule of touring Broadway shows, leading dance troupes, and world-famous soloists and ensembles, but also showcases performances by the School of Music, Department of Theatre, Greater Lansing Symphony Orchestra, and Opera Company of Mid-Michigan.

Cowles House - Last stop, join Nancy and John DiBiaggio, President of Michigan State University for tea at Cowles House. Cowles House is the only remaining building, constructed at the onset of Michigan Agricultural College, the nations first land-grant agricultural college. Originally built as a "Farm Cottage" in Faculty Row, Cowles House was completed in 1857. It was the residence for the first president of the college and his successors.

Tour Facilitators: Jack & Amy Fistler, Health Education Foundation







History/Science - The R. E. Olds Transportation Museum showcases the unique role transportation has played in US history. The museum focuses on Lansing-built transportation, including automobiles, highwheel bicycles, engines, and more. Exhibits featured are: a 1931 Reo Royale, a 1926 Olds "Mystery Car," and the last V-8 engine produced by Oldsmobile. Next, on to Impression 5 Science Museum where over 150 hands-on exhibits will stimulate and challenge you. Learn how a robot operates, generate electricity with your bare hands, freeze your shadow on the wall and even bend light to create unusual paints. Your imagination and creativity will guide you. Last stop, the Michigan Surveyors Museum only museum devoted to land surveying in the nation. The museum exhibits feature artifacts and beautiful antique classic instruments that were used to plat Michigan. One stop provides access to all three museums.

Tour Facilitators: Gregory & Helen Deliyanne,

Frank <mark>S.</mark> & M<mark>ol</mark>lie S. VanDervoort Memorial Foundation



Manufacturing - Tour Trumark, Inc. a (minority owned business) manufacturer of quality metal-stamping which is known statewide for being the initiator and supporter of targeted programs which favorably impact the minority community. Trumark founded the Single Parent Family Institute which provides training in work ethic and job skills to single women with children. They will demonstrate how a single parent family (SPF) graduate will generate more economic benefits to their employees and higher quality performance and productivity.

Tour Facilitators: Jonathan White, The John & Elizabeth Whitely Foundation; Jane

White, Capital Region Community Foundation

CONFERENCE AND NEW MEMBER ORIENTATION 5:00 - 5:30 p.m.

EXECUTIVE TRAINING ROOM

New members and first-time conference registrants are invited to learn more about YOUR organization. Old friends are welcome as well; exchange ideas with CMF officers, trustees, and staff.

Speakers:

Judith S. Hooker, Chair, Council of Michigan Foundations; and Trustee, Robert L. & Judith S. Hooker Foundation, Grand Rapids

Dorothy A. Johnson, President, Council of Michigan Foundations

ADVISORY CABINET MEETING 5:30 - 6:00 p.m.

DIRECTORS ROOM, LOWER LEVEL

Meeting of past Council of Michigan Foundation Trustees.

Chairman:

Russell G. Mawby, Chairman & CEO, W.K. Kellogg Foundation,

Battle Creek

OPENING RECEPTION 6:00 - 6:45 p.m.

ATRIUM

. . . Join us for a cup of witches brew as we celebrate Halloween with costumed entertainers, who will rattle the rafters and clear the cobwebs from within our midst, while we greet old and new acquaintances. . .

Reception hosted by Michigan National Bank & Fidelity Investments.

Music provided by the Jon Dale Trio John Dale Smith, Director, Performing Arts Department, Lansing Community College

EDUCATION IN MICHIGAN 7:00 - 7:50 p.m.

GRAND BALLROOM, SECTION E

Welcome: Judith S. Hooker, Chair, Council of Michigan Foundations; and

Trustee, Robert L. & Judith S. Hooker Foundation, Grand Rapids

Remarks: Leo J. Brennan, Jr., Executive Director, Ford Motor Company Fund;

and CMF 18th Annual Conference Program Chairman, Dearborn

Introduction: Robert E. Hencey, Director of Special Projects, W. K. Kellogg Foundation

Moderator: Tim Skubick, Capital Correspondent, WKAR-TV, Lansing

Speakers: John DiBiaggio, President, Michigan State University, E. Lansing

John W. Porter, General Superintendent of Schools, Detroit Public Schools Center; and Trustee. Charles Stewart Mott Foundation. Detroit

Frank P. Popoff, President & CEO, Dow Chemical Company, Midland

Problems, challenges, and solutions are the agenda-headings for the education scene in Michigan. Superb programs and enormous failings make up the two edges of this cutting issue. For the state's students, educators, businesses, and communities there is a looming question: Is education in Michigan on the ropes or winning the fight? This opening session will be a give-and-take examination of this sensitive issue in Michigan. PBS commentator Tim Skubick will moderate the discussion between the education and corporate experts who comprise the panel.

DINNER 8:00 - 9:30 p.m.

GRAND BALLROOM, SECTION F-J

Moderator: Judith S. Hooker, Chair, Council of Michigan Foundations; and Trustee,

Robert L. & Judith S. Hooker Foundation, Grand Rapids

Invocation: Robert A. Fisher, President & Trustee, Frank S. & Mollie S. VanDervoort

Memorial Foundation; and CMF 18th Annual Conference Host

Committee Co-Chair, Lansing

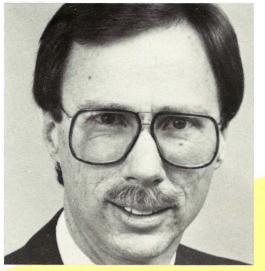
Presentation: Dorothy A. Johnson, President, Council of Michigan Foundations

Response: Carl A. & Esther S. Gerstacker, Honorary Chairpersons, Council of

Michigan Foundations, Midland

"Pungent Puns and Punchlines for Philanthropists"5 minutes of fun......

William S. Banfield, President, Michigan Colleges Foundation, Southfield



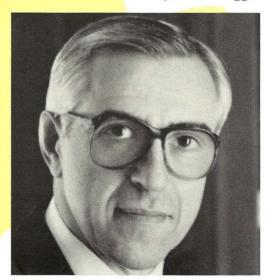
Tim Skubick



John DiBiaggio



John W. Porter



Frank Popoff

AFTERGLOW 9:30 p.m.

ATRIUM

End the evening with a cup of hot cider, coffee or Halloween cordial. Treats will also be served. . .

Hosted by the Talbert and Leota Abrams Foundation. Music provided by John Dale Smith, Pianist



GATHERING PLACE

BOARD ROOM

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- Foundation Center Regional Library Collection Display

CONFERENCE REGISTRATION 7:00 a.m. - 6:00 p.m.

CONFERENCE CENTER LOBBY

EARLY BIRD COFFEE 7:00 - 7:30 a.m.

BOARD ROOM

Those wishing to enjoy an early morning cup of coffee before the buffet breakfast are welcome to stop by the "Gathering Place."

BUFFET BREAKFAST 7:15 - 7:45 a.m.

GRAND BALLROOM, SECTION F-J

CMF ANNUAL MEMBERS' MEETING

GRAND BALLROOM, SECTION F-J

Speakers: Judith S. Hooker, Chair, Council of Michigan Foundations

Dorothy A. Johnson, President

Richard K. Rappleye, Treasurer

Mariam C. Noland, Vice Chairman - Community Foundations

Donald A. Lindow, Vice Chairman - Corporate Grantmakers

Russell G. Mawby, Chairman, Improving Philanthropy Committee

CONCURRENT SESSIONS 8:30 - 10:00 a.m.

COMMUNITY INFORMATION TRACK I

The 1990 Census: Its Ramifications for Michigan Grantmakers

EXECUTIVE TRAINING ROOM

The 1990 Census offers new demographic information/data to Michigan grantmakers. The Census will also initiate significant public policy and economic changes including reduced congressional representation and federal funding. This session will review the expected political and economic ramifications, as well as local and regional sources for the vital community data.

Moderator: John E. Marshall III, President, The Kresge Foundation, Troy

Speakers: Claude Brittingham, Director, Research Division, United Community

Services of Metropolitan Detroit, Detroit

Dwight Dean, Midwest Regional Director, U.S. Bureau of the Census,

Detroit

HEALTH CARE TRACK I

Substance Abuse: Public and Philanthropic Initiatives

UNIVERSITY MEETING ROOM #2

This session will review both Michigan's policy and strategy to combat drugs and substance abuse, and Project Prevention, the Community Foundation for Southeastern Michigan's initiative to reduce drug abuse through community-based prevention efforts. The panelists will also discuss specific models of effective community-level programs.

Moderator: Ernest B. Gutierrez, Jr., Program Officer, The Kresge Foundation, Troy

C. David Campbell, Program Officer, Community Foundation for Speakers:

Southeastern Michigan, Detroit

Toby Citrin, Director, Resource for Public Health Policy, University of Michigan School for Public Health, and former Director, City of Detroit Public Health Department, Ann Arbor

Donald L. Reisig, Director, Governor's Office of Drug Agencies, Lansing

YOUTH TRACK I

Small Children Are A Big Concern

UNIVERSITY MEETING ROOMS #3 & #4

Two issues affecting small children are the focus of this workshop. First, is the life-and-death concern about child mortality: How can foundations help prevent the predicted 3,000 deaths of Michigan children in the coming year? Second, child care has come out of the closet; it is no longer just a "woman's issue" but is the concern of fathers, employers, policymakers and funders. Attendees will leave the session with many ideas about effective program models.

Moderator: W. Calvin Patterson III, Executive Director, McGregor Fund, Detroit

Speakers: Denise Holmes, Chief Planning and Analysis, Office of Maternal and

Child Health, Michigan Department of Public Health, Lansing

James J. Lardie, President and CEO, The National Association of Child

Advocates, Cleveland

Carol Quarterman, Executive Director, Child Care Coordinating

Council of Detroit/Wayne County, Detroit

ENVIRONMENT TRACK I

Protecting Groundwater Quality In Your Community

GRAND BALLROOM, SECTION B & C

This session will discuss how foundations of all sizes and types can be involved, from the state level to youth oriented local initiatives, in the growing effort to protect groundwater quality in Michigan.

Moderator: Jessica Kovan, Assistant Program Director, W.K. Kellogg Foundation,

E. Lansing

Speakers: Gail Gruenwald, Executive Director, Tip of the Mitt Watershed Council,

Conway

Richard Passero, Director, Center for Water Research, Dept. of Geology,

Western Michigan University, Kalamazoo

Christine Stephens, Acting Assistant Director - Agriculture and

Marketing Programs, Cooperative Extension Services,

Michigan State University, E. Lansing

COMMUNITY FOUNDATION BASICS

UNIVERSITY MEETING ROOM #1

The focus will be an overview of community foundations and will highlight issues that need to be discussed; it is designed for new staff and new trustees. This is an opportunity to become oriented to community foundation history, and the technical aspects of grantmaking, asset development, investments and fund management, and marketing/public relations.

Moderator: Kathryn A. Agard, Program Director, Community Foundations, Council

of Michigan Foundations

Speakers: History and Background - David D. Gardiner, Assistant Director,

Kalamazoo Foundation

Asset Development - Lisa Wyatt Knowlton, Vice President, Battle Creek

Community Foundation

Accounting and Public Support - Gregory M. Zerlaut, Finance Administrator, Muskegon County Community Foundation

Fund Definition and Management - Karen L. Leppanen, Financial Services Officer, Community Foundation for Southeastern Michigan, Detroit

Grantmaking - Marcia L. Rapp, Program Officer, The Grand Rapids Foundation

Public Relations and Marketing - Elizabeth A. Cherin, Associate Director, The Fremont Area Foundation

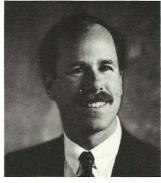
CMF Support Programs - Kathryn A. Agard, Program Director, Community Foundations, Council of Michigan Foundations



Arthur W. Angood



C. Patrick Babcock



Thomas C. Bailey

GRANTMAKING BASICS

IMPERIAL ROOM

A workshop that will focus on the "nuts and bolts" of grantmaking, setting priorities, assessing proposals, and evaluating results.

Moderator:

William A. Diaz, Program Officer, The Ford Foundation, New York

Speaker:

Robert S. Collier, Executive Director, Rotary Charities of Traverse City

REFRESHMENT BREAK 10:00 - 10:30 a.m.

CONFERENCE CENTER LOBBY

CONCURRENT SESSIONS 10:30 A.M. - 12:00 NOON

COMMUNITY INFORMATION TRACK II

ABC Survey - "Don't Ask People What They Think If You Don't Really Want To Know" **EXECUTIVE TRAINING ROOM**

It's never been done before: A survey of opinions for every sector of a city. Learn how one Michigan community has undergone a comprehensive attitudinal survey to determine what its leaders, residents, youth, and commuters believe are the city's strengths and weaknesses. This program will detail the development, cost, implementation, and outcomes of the "ABC Survey."

Moderator:

Willard J. Hertz, Vice President , Charles Stewart Mott Foundation, Flint

Speakers:

Arthur W. Angood, Executive Vice President,

The Miller Foundation, Battle Creek

Greg Markus, Professor, Institute for Social Research, University of Michigan, Ann Arbor

Shirley McFee, Mayor of Battle Creek, Battle Creek

Kimberly Skeltis, Student, Kellogg Community College, Battle Creek



Rosemary H. Bruner



Benjamin Burns



Dwight P. Dean

HEALTH TRACK II

Access to Health Care: A Model of Basic Services Every Citizen Deserves

UNIVERSITY MEETING ROOM #2

Equitable Access to Health Care has been discussed in Michigan for the last two years. One million Michigan residents remain without planned coverage. This session will outline the basic health services that should be available to every citizen and a process for making the moral, economic, and political decisions that are necessary to implement the model.

Moderator: Ira Strumwasser, Executive Director, Michigan Health Care Education

and Research Foundation, Detroit

Speakers: Sylvester Berki, Prof<mark>essor, Department of Health</mark> Services Management and Policy, School of Public Health, University of Michigan, Ann Arbor

Leonard M. Fleck, Associate Professor of Medical Humanities, Medical

Ethic and Health Policy, Michigan State University, E. Lansing

YOUTH TRACK II

Rethinking Rehabilitation

UNIVERSITY MEETING ROOMS #3 & #4

The fact that juvenile crime continues to rise tells us that we need new methods of treating youthful offenders. This workshop presents a national perspective on "what works," including the recommendations of a statewide taskforce, and a gutsy new program model that combines adventure education, short-term residential care, and in-home family support.

Moderator: Leonard W. Smith, President, The Skillman Foundation, Detroit

Speakers: J. Otis Davis, Director, Bureau of Juvenile Justice, Office of Children

and Youth Services, Lansing

Hunter Hurst, Director, National Center on Juvenile Justice, Pittsburgh

Carl Latona, Director, Highfields, Onondaga



John A. Edie



Lynn Feldhouse



Sunny Fischer

ENVIRONMENT TRACK II

Michigan's Diminishing Natural Lands: A Role for Philanthropy?

GRAND BALLROOM, SECTION B-C

This session will provide practical approaches that philanthropy can use in preserving our natural lands. Current land use practices and their impact on fragile areas such as wetlands, dunes, and green spaces will be addressed. Innovative ideas for reforestation and restoration will be included.

Moderator: Marcia L. Rapp, Program Officer, The Grand Rapids Foundation

Speakers: Thomas C. Bailey, Executive Director, Little Traverse Conservancy,

Harbor Springs

Deborah R. Meadows, Director of Programming & Administration,

Center for Environmental Study, Grand Rapids

Peter M. Wege, President, The Wege Foundation, Grand Rapids

COMMUNITY FOUNDATIONS

Relating to Donor Families

GRAND BALLROOM, SECTION E

Community foundations hold donor gifts in trust. What happens when the donor's family objects to the gift? In their 70-year histories, the Kalamazoo Foundation and the Grand Rapids Foundation have faced this issue very publicly. Learn from their experiences what to do to work with families who have made gifts to the foundation.

Moderator: Lucas Pfeiffenberger, Past President, Northeast Michigan Community

Foundation, <mark>Al</mark>pena

Speakers: Christ, Trustee, Battle Creek Community Foundation; Trustee,

W.K. Kellogg Foundation; and, President, Vandervoort, Cooke, McFee,

Battle Creek

Daniel L. DeMent, Attorney, Miller, Canfield, Paddock and Stone,

*Kalamaz*oo



Leonard M. Fleck



Shirley Fredricks



Rosemary Ging

Diana Sieger, Executive Director, Grand Rapids Foundation

FAMILY FOUNDATIONS

IMPERIAL ROOM

How are they managed? How are successor trustees selected? How do you balance foundation responsibilities with family ties? To staff or not to staff? Come and exchange ideas on these and related topics with your peers.

Moderator: Elizabeth H. Binda, Vice President, Guido A. & Elizabeth Binda

Foundation, Battle Creek

Speakers: Melissa Sage Booth, President and Trustee, Sage Foundation, Detroit

Shirley J. Fredricks, Executive Director/Trustee, The Lawrence Welk

Foundation, Santa Monica, CA

Wm. John Upjohn, President, The Acme Foundation, Kalamazoo



Dynamic Grantmaking to Span the 90s



Gail Gruenwald



Gregory P. Markus



Deb Meadows

DONORS PLATFORM/ PLENARY LUNCHEON

12:30 - 2:00 p.m. **GRAND BALLROOM**

KEYNOTE SPEAKER

Edsel B. Ford II

EXECUTIVE DIRECTOR FORD MOTOR COMPANY'S MARKETING STAFF

Mr. Ford joined the Ford Motor Company in 1974 as a product analyst, later working in the Detroit and Los Angeles sales offices. He subsequently served as assistant managing director of Ford of Australia; in 1981 and 1983 he became the U.S. Ford Division's marketing plans manager and the advertising manager, respectively. He was named general marketing manager for Lincoln-Mercury in 1985, the division's general manager in 1987, and assumed his current position in 1989. He was elected to the company's Board of Directors in 1988.



Born in Detroit, Mr. Ford graduated from the Gunnery School in Connecticut and holds a B. A. Degree from Babson College in Massachusetts in 1973. He received an honorary doctor of business administration degree from Lawrence Technological University in Detroit in 1989.

Mr. Ford is the great-grandson of the company's founder, Henry Ford. His grandfather, Edsel B. Ford, and his father, Henry Ford II, served as president of the company in 1919 to 1943 and 1960 to 1980, respectively.

Moderator:

Alfred H. Taylor, Jr., Chairman, The Kresge Foundation, Troy

Introduction:

Leo J. Brennan, Jr., Executive Director, Ford Motor Company Fund; and

CMF 18th Annual Conference Chairman, Dearborn

CONCURRENT SESSIONS 2:30 - 4:00 P.M.

COMMUNITY INFORMATION TRACK III

Women, Girls & Giving

EXECUTIVE TRAINING ROOM

The socioeconomic status of women and girls in Michigan, and the philanthropic response to their special needs and opportunities is the focus of this session. Speakers will address the emerging trend of foundations created by women donors, as well as the growth in special funds designated solely for women and girls' programs. A new report, The Difference It Makes, commissioned by the Michigan Women's Foundation, will be introduced.

Moderator: Lisa Wyatt Knowlton, Vice President, Battle Creek Community

Foundation

Speakers: Sunny Fisher, Executive Director, The Sophia Fund, Chicago

Margaret A. Riecker, President, Harry A. & Margaret D. Towlsey

Foundation, Ann Arbor

Jacquelin Washington, President, Pontiac Area Urban League, Pontiac



Shirley M. McFee



Ralph Nichols



Kimberly Skeltis

YOUTH TRACK III

America's Shame, America's Hope: Twelve Million Youth At Risk

UNIVERSITY MEETING ROOMS #3 & #4

In January, 1991, Bill Moyers will host a PBS television special featuring a report funded by the Charles Stewart Mott Foundation, *America's Shame, America's Hope.* It is about the crisis of youth emerging from our schools unprepared for college or the kind of work there is to do. How can the foundation community help provide the proper tools and opportunities to give these youth a chance? Presenters include an author of the national report, a superintendent of a school district, and a young person who has first-hand experience in today's urban schools.

Moderator: Jon Blyth, Program Officer, Charles Stewart Mott Foundation, Flint

Speakers: George B. Autry, President, M.D.C. Incorporated, Chapel Hill, NC

Rey Hernandez, Vice Chairperson, National Youth Build Coalition,

Boston , MA

Frank Rapley, Superintendent, Kalamazoo School District

CONVERSATION WITH WILLIAM S. WHITE

UNIVERSITY MEETING ROOM #2

An opportunity to talk with William S. White, Chairman and CEO, about the Charles Stewart Mott Foundation. . . its creation and grant interests which include education, communities and neighborhoods, environment, etc.

Moderator: Stephen E. Upton, Chairman/Board of Directors, Frederick S. Upton

Foundation, St. Joseph

Speaker: William S. White, Chairman and CEO, Charles Stewart Mott

Foundation, Flint



Christine Stephans



Jacquelin Washington



Peter Wege

AIDS AND HIV: A CONVERSATION ABOUT THE FUTURE

IMPERIAL ROOM

It has been almost a decade since the first confirmed diagnosis of AIDS. Since that time, more young Americans have died from AIDS than did in Vietnam. Also since then, the Human Immunodeficiency Virus (HIV) has been found to lead to both AIDS Related Complex and full-blown AIDS. Medical research has moved swiftly to identify possible therapies, but what about a cure or a vaccine? What is the near-term prognosis for those who are at risk? What is the longer-term outlook? Two of this nation's leading AIDS experts will candidly discuss these issues.

Moderator: Barbara J. Getz, Program Officer, The Kresge Foundation, Troy

Speakers: Mathilde Krim, Founding Co-Chair, American Foundation for AIDS

Research; and Research Associate, Columbia College of Physicians and

Surgeons, St. Luke's - Roosevelt Hospital Center, New York

June E. Osborn, Chair, National Commission on Acquired

Immunodeficiency Syndrome; and Dean, School of Public Health,

University of Michigan, Ann Arbor

SCHOLARSHIP ROUNDTABLE

UNIVERSITY MEETING ROOM #1

Learn from the experts. . . financial aid officers of Michigan colleges and universities will discuss their policies and procedures for handling scholarship funds.

Moderator: R. Sue Smith, Program Director, Corporate Giving Initiative, Council of

Michigan Foundations, Detroit

Speakers: Robert Marble, Director of Financial Aid, Alma College

Linda Sigh, Assistant Director Scholarships/Grants, Michigan State

University, E. Lansing

Donna Ward, Director of Financial Aid, Kellogg Community College,

Battle Creek

COMMUNITY FOUNDATIONS

Gifting Techniques to Community Foundations for Closely Held Businesses and Their Owners

GRAND BALLROOM, SECTION E

This session, designed for community foundation staff, trustees and the attorneys, bank trust officers and accountants that work with them, will address the area of gifts to the foundation from the owners of closely held businesses.

The Executive Director of The Dayton Foundation, Mr. Bartenstein, will discuss Dayton's experience with receiving shares of closely held corporations into the Foundation. A focus will be on the opportunity for the philanthropically inclined owner of a family business to make gifts that would not otherwise be possible and in a manner that cannot be accomplished through a private foundation.

As a Tax Partner for Arthur Andersen in Dayton, Mr. Banwart, has worked in the family business area for 18 years including closely held business, estate planning, and business succession planning. He will address the tax issues involved in contributing stock of a closely held corporation to community foundations.

Moderator: Ann L. Irish, Program Director, Muskegon County Community

Foundation

Speakers: Leslie S. Banwart, Tax Partner, Arthur Andersen & Co., Dayton, OH

Fred Bartenstein, Director, Dayton Community Foundation,

Dayton, OH

FOUNDATION CENTER REGIONAL COLLECTIONS ANNUAL MEETING GRAND BALLROOM, SECTION D

Representatives of Foundation Center Regional Collection Libraries will meet to discuss mutual concerns and interests.

REFRESHMENT BREAK 4:00 - 4:15 p.m.

CONFERENCE CENTER LOBBY

ISSUES FACING THE 90s

4:15 - 5:00 p.m. GRAND BALLROOM, SECTION G-J

CORETTA SCOTT

President,
Chief Executive Officer
THE MARTIN LUTHER KING,
JR. CENTER FOR NONVIOLENT
SOCIAL CHANGE

Coretta Scott King has carried her husband's advocacy of peace and justice through non-violent means across the nation and throughout the world. Since Dr. King's death, her life's work has been dedicated to building the Atlanta-based Martin Luther King, Jr. Center for Nonviolent Social Change. The Center is a living memorial to Dr. King, preserving the legacy of what the human rights movement accomplished under his leadership.

In 1983, Mrs. King helped mobilize the 20th Anniversary

March on Washington, D.C., which drew more than 500,000 participants and remains the largest peaceful demonstration in the capital's history.

Mrs. King was elected Chairperson of the Martin Luther King, Jr. Federal Holiday Commission in 1984, which was formed by an act of Congress to establish the first legal holiday in honor of Dr. King.

In recent years, she has led goodwill missions to a number of Latin American and African nations, and in Bonn, Germany, and New York City, addressed two of the largest peace rallies ever held.

Mrs. King received a bachelor's of arts in music and education at Antioch College, and studied as a concert singer at the New England Conservatory of Music.

Moderator: Russell G. Mawby, Chairman & CEO, W.K. Kellogg Foundation,

Battle Creek

Speaker: Coretta Scott King, Founding President, Martin Luther King Center,

Atlanta, GA



CAPSULE VIEW

"Michigan's Legacy"

5:00 - 5:45 p.m. RECEPTION - ATRIUM, CLARION HOTEL

6:15 - 7:30 p.m. TOUR OF MICHIGAN LIBRARY & HISTORICAL CENTER

7:45 - 9:30 p.m. DINNER - MICHIGAN LIBRARY & HISTORICAL CENTER

9:30 - 11:00 p.m. AFTERGLOW - ATRIUM, CLARION HOTEL

RECEPTION 5:00 - 5:45 p.m.

ATRIUM

Immediately following Mrs. King's address, conferees will be invited to enjoy Michigan's wines and cheeses before boarding a bus for the evening activities.

Reception hosted by Dykema Gossett

Music provided by Minister Roland Sunkins III, Violinist

(Shuttle service to the Michigan Library & Historical Center will be continuous from 5:45 - 6:30 p.m.)

MICHIGAN'S LEGACY 6:15 - 9:30 p.m.

TOUR, DINNER AND ENTERTAINMENT

Michigan Library & Historical Center

The recently opened Michigan Library & Historical Center is an outstanding resource for the people of our state and a milestone in the revitalization of Michigan's capital city. Our tour will begin with a visit to the State of Michigan Library, where a variety of artists from the Festival of Michigan Folklife will perform and exhibit their work.

The MSU Museum's Festival of Michigan Folklife is produced as the centerpiece of East Lansing's annual Michigan Festival. The Festival presents in an educational yet entertaining format musicians, dancers, cooks, artists and storytellers who represent our state's diverse occupational, regional, tribal and linguistic groups.

Our visit will continue with a tour of the Michigan Historical Center and its three-dimensional, life size recreations of Michigan's history from the Ice Age to the turn of the twentieth century. "Beneath The Inland Seas," an especially impressive current exhibition, will guide you through the fascinating underwater world of Great Lakes archaeology. The arched atrium of the architecturally stunning Center also features a towering full-color relief map of Michigan.

While the Historical Center's third floor exhibition space will soon complete construction to house additional representations of our state's past, conferees will enjoy its ambience as a unique "hardhat" dining room featuring a distinctive Michigan entertainment surprise!

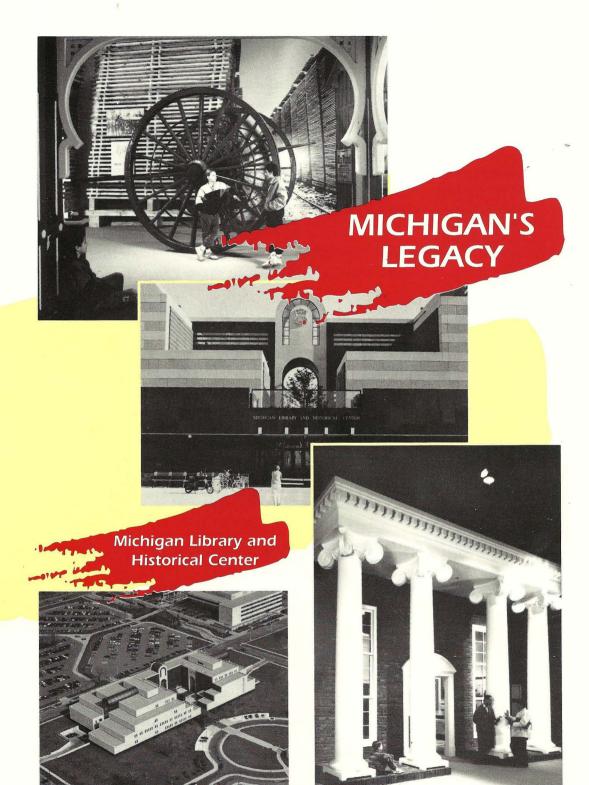
Following dinner, you are welcome to continue touring the Museum.

(Shuttle service from Michigan Library & Historical Center to the Clarion Hotel will be continuous from 9:30 - 10:00 p.m.)

AFTERGLOW 9:30 - 11:00 p.m

CLARION HOTEL, ATRIUM

Join us for an after dinner cordial, coffee and lite sweets. Hosted by First of America Bank-Central; Consumers Power Company Music provided by Jeff English, pianist



CONCURRENT SESSIONS 8:30 - 10:00 a.m.

COMMUNITY FOUNDATION I

Asset Building Techniques for Community Foundations

GRAND BALLROOM, SECTION E

Two panelists will discuss asset building techniques that will be of interest to experienced community foundations, Donor Directed Funds, and Supporting Organizations. A third panelist will address emerging community foundations interested in asset fund development.

Moderator: John E. Hopkins, Executive Director, Kalamazoo Foundation

Speakers: Fred Bartenstein, Director, Dayton Community Foundation

Patricia B. Johnson, Executive Director, Muskegon County Community

Foundation

Duane L. Tarnacki, Partner, Clark, Klein & Beaumont, Detroit

CORPORATE GIVING SESSION I

Spending Less and Getting More Through Focused Giving

UNIVERSITY MEETING ROOMS #3 & #4

Explore how corporate contributions support overall community relations. Learn to turn a negative response into one with a positive impact. This session will also teach you the effective use of language.

Moderator: Donald A. Lindow, Chairman, Corporate Giving Initiative, Council of

Michigan Foundations; and First Vice President, NBD, N.A., Detroit

Speakers: Lynn A. Feldhouse, Manager, Chrysler Corporation Fund,

Highland Park

Rosemary Ging, Community Relations Manager, Little Caesar

Enterprises, Inc., Detroit

Ralph Nichols, President, Ralph Nichols Corporation, Southfield

INVESTMENT SEMINAR

EXECUTIVE TRAINING ROOM

An overview of the economic outlook for 1991-92 will be given, with emphasis on bond and stock market trends. The thrust of change — in Europe, Far East, with interest rates, the Dow Jones, and the S&P. Dealing with the results ...

Moderators:

Barbara Baker, First Vice President, Michigan National Bank,

Farmington Hills

John Snyder, Vice President, Personal Trust, Comerica Incorporated,

Detroit

Speakers:

Mary Farrell, First Vice President, Paine Webber, Inc., New York

Alex G. Fedoroff, Vice President, Fidelity Investments, Boston

COMMUNITY & CORRECTIONS — CAN THEY WORK TOGETHER? UNIVERSITY MEETING ROOM #2

This session will review the new Michigan Community Corrections Act and discuss roles that funders can play in helping local communities deal with offenders.

Moderators:

Gilbert Hudson, President, Hudson Webber Foundation, Detroit

Robert L. Queller, Vice President/Executive Director, Citizens Research

Council of Michigan, Detroit

Speakers:

Beth Arnovits, Executive Director, Michigan Council on Crime and

Delinquency, Lansing

Gary Knapp, Chairman, State of Michigan Community Corrections

Board, Traverse City

Cecilia Wright, Executive Director, OAR of Oakland County; and

President Association for Community Corrections in Michigan, Pontia

President, Association for Community Corrections in Michigan, Pontiac



WASHINGTON UPDATE

UNIVERSITY MEETING ROOM #1

An opportunity to learn from and talk with legal and regulatory experts about technical issues affecting YOUR foundation's grantmaking.

Moderator:

Laura A. Davis, Vice President-Corporate Affairs and Corporate

Secretary, W. K. Kellogg Foundation, Battle Creek

Speakers:

John A. Edie, Vice President & General Counsel, Council on

Foundations, Washington, DC

Howard M. Schoenfeld, Special Assistant for Exempt Organization

Matters, Washington, DC

REFRESHMENT BREAK 10:00 - 10:30 a.m.

CONFERENCE CENTER LOBBY

CONCURRENT SESSIONS 10:30 a.m. - 12:00 noon

COMMUNITY FOUNDATIONS II

Commun<mark>ity Foundation Affiliation Agreements —</mark> A Report on Models from Around the Nation

GRAND BALLROOM, SECTION E

The Community Foundation for Southeastern Michigan, with support from the Charles Stewart Mott Foundation, has researched agreements between community foundations across the country. The workshop reports the models and issues involved in developing a formal relationship with and between neighboring or potentially competitive community foundations. As community foundations continue to gain popularity, these models, and an understanding of the issues, will help you develop productive and mutually beneficial relationships.

Moderator/Speaker: Mariam C. Noland, Executive Director, Community Foundation for

Southeastern Michigan, Detroit

Speaker: Jennifer Leonard, Writer and Consultant, and former Vice President,

Los Angeles Community Foundation, Ocean City, NJ

CORPORATE GIVING SESSION II

Gaining Contributions Leverage Through Employees

UNIVERSITY MEETING ROOMS #3 & #4

Employees can add tremendous value to any corporate giving program. This session will highlight case studies and examples of how companies can stretch their giving dollars through employee volunteer programs, matching programs, and working with employees to provide added value to corporate contributions decisions. A portion of the session will bring you up-to-date on trends and issues in matching programs by the Council for Advancement and Support of Education (CASE), the national clearinghouse of corporate matching gift information

Moderator: Vickie G. Heerlyn, Manager, Corporate Support Programs, The Upjohn

Company; and Executive Director, The Upjohn Company Foundation,

Kalamazoo

Speakers: Rosemary H. Bruner, Assistant Vice President and Director, Community

Affairs, Hoffmann-LaRoche, Inc., Nutley, NJ

Cheryl L. Martin, Director, National Clearinghouse for Corporate
Matching Gift Information, Council for Advancement and Support of

Education, Washington, DC

Vincent J. Serritella, Regional Vice President, National Alliance of

Business, Chicago, IL

CONVERSATION WITH C. PATRICK BABCOCK

UNIVERSITY MEETING ROOM #1

C. Patrick Babcock has spent 26 years in state service. In addition to his current position as Director of Social Services, Mr. Babcock has held the positions of Director, Office of Drug Abuse and Alcoholism; Director, Office of Services to the Aging; Director, Department of Labor; and Director, Department of Mental Health. His broad experiences under both Republican and Democratic administrations reflect the issues of the 90s.

Moderator: Glenn F. Kossick, President, Metro Health Foundation, Detroit

Speaker: C. Patrick Babcock, Director, Department of Social Services, Lansing

PLACING ISSUES ON THE MASS MEDIA AGENDA

UNIVERSITY MEETING ROOM #2

The mass media represent important arenas for public education and debate, with the power to bring public attention to issues and to shape public understanding. This session will explore how funders and their grantees can work closer with the mass media to harness this potential for public education.

Moderator:

Judy Samelson, Director of Communications, Charles Stewart Mott

Foundation, Flint

Speakers:

Jane Aldrich, Anchorwoman, WLNS TV-6, Lansing

Kip Bohne, Marketing & Promotions Director, WSYM TV-47, Lansing

Benjamin J. Burns, Editor & Publisher, Adams Michigan Newspapers,

Mt. Clemens

Susan Carter, News Anchor, WWJ, Southfield

THE HIDDEN HANDICAP: READING & RELATED LANGUAGE LEARNING PROBLEMS FROM THREE PERSPECTIVES

EXECUTIVE TRAINING ROOM

A significant number of youngsters have serious difficulty in learning to read, spell, and write. The problem is discussed by; (1) a public school administrator who has built a model program response to this problem, (2) a private sector education involved in both the provision of remedial services and training of teachers; and (3) a probate judge who examines the problem from the perspective of young people with reading and related language deficiencies who come to the attention of the juvenile justice system.

Moderator:

Barbara J. Brown, President, Talbert & Leota Abrams Foundation,

Lansing

Speakers:

Marcia Boznango, Principal, Edgewood Elementary School, Okemos

John C. Howell, Director/Research, Michigan Dyslexia Institute, Lansing

John T. Steketee, Judge, Probate Court, Grand Rapids

PLENARY CLOSING LUNCHEON 12:15 - 2:00 p.m.

GRAND BALLROOM

Come and enjoy an "express" lunch while exchanging ideas with your colleagues.

Roundtable discussions on selected topics will be led by moderators. Information on the topics and moderators will be available in your registration packet. This promises to be a fun-and-informational luncheon.

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During regularly scheduled conference sessions, smoking will be permitted only at the luncheon sessions. When facing the head table, the smoking section will be on your left.

No smoking is permitted during any other sessions.

THE GATHERING PLACE

The Gathering Place will serve as the meeting ground for conference registrants and will include a variety of features of interest to conference registrants. In addition to member annual reports, CMF will display publications available through the office. The Foundation Center Regional Collection Libraries will have their resource materials on display.

The annual report display will be located in the Gathering Place. Copies are complimentary and are available as long as supplies last. Please honor any notations of "For Display Only."

Exhibitors wishing to ship remaining copies home following the conference are responsible for all packing and shipping arrangements.

MESSAGE CENTER

The Message Center is located next to the Conference Registration Desk and will be accessible during conference registration hours. Conference registrants are urged to check the message board on a regular basis.

Because registrants have few opportunities to check the message board, you are encouraged to have your messages left with the hotel through the message service operator.

PARKING

Bell service is available at the front entrance of the Clarion Hotel on Cedar Street. Free lighted parking is available in the Clarion Hotel lots.

CHECK-IN/CHECK-OUT TIME

Check-in time at the Clarion Hotel is after 3:00 p.m. Room assignments prior to 3:00 p.m. are on availability basis. Luggage may be stored with the Bell Captain.

Check-out time at the Clarion Hotel is 12:00 p.m. Luggage may be stored with the Bell Captain prior to departure.

ACKNOWLEDGEMENTS

CMF is most grateful to the following members for their additional Conference support:

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PROGRAM SESSION CHECKLIST

WEDNESDAY, OCTOBER 31

11:00 a.m. - 7:30 p.m.

Registration

CONFERENCE CENTER LOBBY

Gathering Place **BOARD ROOM**

11:00 a.m. - 5:00 p.m. Speakers Room

DIRECTORS ROOM, LOWER LEVEL

11:00 a.m. - 1:30 p.m. Board of Trustees Meeting/Luncheon IMPERIAL ROOM

2:00 - 5:00 p.m. Lansing Area Tours

5:00 - 5:30 p.m.
Conference & New Member Orientation
EXECUTIVE TRAINING ROOM

5:30 - 6:00 p.m. Advisory Cabinet Meeting **DIRECTORS ROOM, LOWER LEVEL**

6:00 - 6:45 p.m.
Opening Reception
ATRIUM, CLARION HOTEL

7:00 - 7:50 p.m.
Keynote Address - Education in Michigan
GRAND BALLROOM, E

8:00 - 9:30 p.m. Dinner **GRAND BALLROOM, F-J**

9:30 p.m. Afterglow ATRIUM, CLARION HOTEL

THURSDAY, NOVEMBER 1

7:00 a.m. - 6:00 p.m.

Registration

CONFERENCE CENTER LOBBY

Gathering Place **BOARD ROOM**

Speakers Room **DIRECTORS ROOM, LOWER LEVEL**

7:00 - 7:30 a.m. Early Bird Coffee **BOARD ROOM**

7:15 - 7:45 a.m.
Buffet Breakfast
GRAND BALLROOM, F-J

7:45 - 8:15 a.m.
CMF Annual Members Meeting
GRAND BALLROOM, F-J

8:30 - 10:00 a.m.

Community Information Track I

EXECUTIVE TRAINING ROOM

Health Care Track I
UNIVERSITY MEETING ROOM #2

Youth Track I UNIVERSITY MEETING ROOMS #3 & #4

Environment Track I GRAND BALLROOM, B-C

Community Foundation Basics
UNIVERSITY MEETING ROOM #1

Grantmaking Basics

IMPERIAL ROOM

10:00 - 10:30 a.m. Refreshment Break

CONFERENCE CENTER LOBBY

10:30 a.m. - 12:00 noon
Community Information Track II
EXECUTIVE TRAINING ROOM

Health Track II
UNIVERSITY MEETING ROOM #2

Youth Track II
UNIVERSITY MEETING ROOMS #3 & #4

Environment Track II

GRAND BALLROOM, B-C

Community Foundations **GRAND BALLROOM**, E

Family Foundations

IMPERIAL ROOM

12:30 - 2:00 p.m.
Donors Platform/Plenary Luncheon
GRAND BALLROOM

2:30 - 4:00 p.m.
Community Foundation Track III
EXECUTIVE TRAINING ROOM

Youth Track III
UNIVERSITY MEETING ROOMS #3 & #4

Conversation with William S. White UNIVERSITY MEETING ROOM #2

AIDS and HIV

IMPERIAL ROOM

Scholarship Roundtable

UNIVERSITY MEETING ROOM #1

Community Foundations **GRAND BALLROOM, E**

Foundation Center Regional Collections Meeting GRAND BALLROOM, D 4:00 - 4:15 p.m. Refreshment Break CONFERENCE CENTER LOBBY

4:15 - 5:00 p.m. Issues Facing the 90s **GRAND BALLROOM**, **G-J**

5:00 - 5:45 p.m. Reception ATRIUM, CLARION HOTEL

5:45 - 6:30 p.m.
Shuttle service to Michigan Library
CLARION HOTEL LOBBY

6:15 - 7:30 p.m.
Tour - Michigan Library & Historical Center

7:45 - 9:30 p.m. Dinner MICHIGAN LIBRARY & HISTORICAL CENTER, THIRD FLOOR

9:30 - 10:00 p.m.
Shuttle service to Clarion Hotel

9:30 - 11:00 p.m. Afterglow **ATRIUM, CLARION HOTEL**

FRIDAY, NOVEMBER 2

7:00 a.m. - 12:30 p.m.

Registration

CONFERENCE CENTER LOBBY

Gathering Place **BOARD ROOM**

Speakers Room - LOWER LEVEL

7:00 - 7:30 a.m. Early Bird Coffee **BOARD ROOM**

7:00 - 8:15 a.m.
Community Foundation Breakfast Meeting
GRAND BALLROOOM, F

Nurturing the Philanthropists of Tomorrow - Breakfast Meeting

IMPERIAL ROOM

7:30 - 8:15 a.m. Buffet Breakfast **GRAND BALLROOM, G-J**

8:30 - 10:00 a.m.
Community Foundation I
GRAND BALLROOM, E

Corporate Giving Session I

UNIVERSITY MEETING ROOMS #3 & #4

Investment Seminar

EXECUTIVE TRAINING ROOM

Community & Corrections - Can They Work Together?

UNIVERSITY MEETING ROOM #2

Washington Update
UNIVERSITY MEETING ROOM #1

10:00 - 10:30 a.m. Refreshment Break CONFERENCE CENTER LOBBY 10:30 - 12:00 noon Community Foundations II **GRAND BALLROOM, E**

Corporate Giving Session II
UNIVERSITY MEETING ROOMS #3 & #4

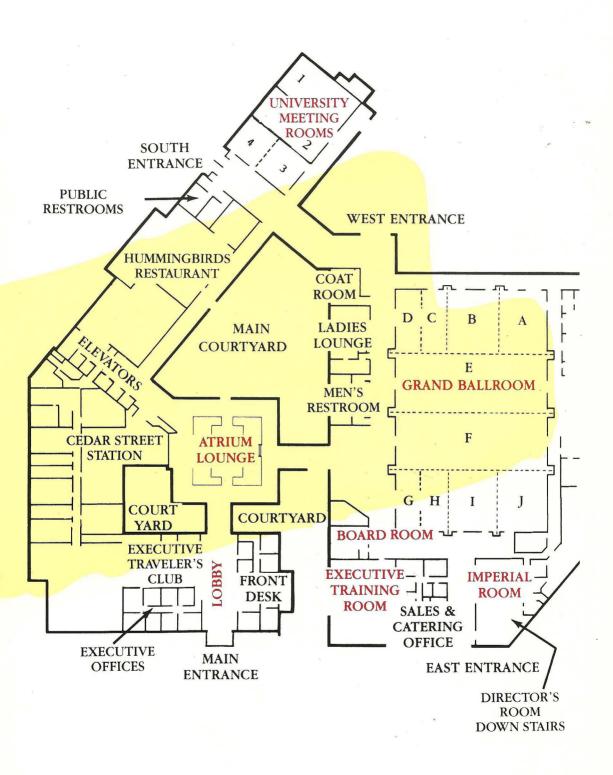
Conversation with C. Patrick Babcock UNIVERSITY MEETING ROOM #1

Placing Issues on the Mass Media Agenda
UNIVERSITY MEETING ROOM #2

Hidden Handicap: Dyslexia

EXECUTIVE TRAINING ROOM

12:15 - 2:00 p.m. Plenary Closing Luncheon **GRAND BALLROOM**





Council of Michigan Foundations

The Council of Michigan Foundations (CMF) is a nonprofit association of Michigan grantmakers, including private and community foundations, banks serving trusts, and corporations with giving programs. CMF began in 1973 on the premise that philanthropy is more effective when grantmakers have the opportunity for continuing education, communication and information.

Council of Michigan Foundations P.O. Box 599 Grand Haven, MI 49417 (616)842-7080

19th Annual CMF Conference November 13 - 15, 1991 Westin Hotel, Detroit

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