COUNCIL OF MICHIGAN FOUNDATIONS

AN ASSOCIATION OF MICHIGAN GRANTMAKERS

1983-84

PURPOSES

ACTIVITIES

SERVICES

MEMBERSHIP INFORMATION

MEMBERS

FINANCIAL STATEMENT
The Council of Michigan Foundations (CMF) is an association of Michigan grantmakers: private and community foundations, banks serving foundations and charitable trusts, and corporations with giving programs. A non-profit membership organization offering a wide range of services and programs for its members, CMF began in 1973 on the premise that philanthropy is more effective when grantmakers have the opportunity for continuing education, communication and information. CMF seeks to encourage and furnish the means for such exchange.

Membership in the Council currently stands at 167 organizations including 108 private foundations, 21 community foundations, 15 banks serving foundations, and 23 corporate foundations and corporate giving programs. CMF’s membership accounts for approximately 90 percent of all foundation assets in the state.

PURPOSES

- To provide the means for regular exchange of ideas, experiences, information, and expertise among Michigan grantmakers.
- To increase the efficiency and effectiveness of Michigan’s philanthropic network.
- To inform the public of the important and irreplaceable contributions of Michigan foundations and grantmaking institutions to the state and to the larger society.
- To represent Michigan grantmakers’ interests and concerns with the officials of local, state, and national government.

PURPOSES

ACTIVITIES

SERVICES

MEMBERSHIP INFORMATION
ACTIVITIES

In the years ahead, 1982-83 might well be characterized as the year in which CMF began moving beyond its traditional and founding roles.

For the first time, the CMF Board endorsed the concepts of two major projects with statewide implications — development of a short-term loan fund for non-profits facing a financial crisis, and creation of a revitalization task force to encourage economic development and diversification in Michigan. These projects did draw the interest of several CMF members, who became partners in these efforts and others.

Other highlights for the year include:

• A new look at CMF’s legislative priorities, as grantmakers were heartened by the possibility of new legislation that would ease restrictions on grantmakers and grantmaking.

• The Tenth Annual CMF Conference in Detroit, which drew more than 300 participants with its theme, “Changing Private Responses to Changing Public Needs.”

• Increased membership, with the addition of 22 grantmakers, bringing CMF membership to 163.

• Two Visitations programs, in which the Grand Rapids, Dyer­ Ives, Webber and General Motors Foundations shared their ways of doing work.

• Four grantsmanship seminars, in Rochester, East Lansing, Monroe and Flint.

• Completion of the fourth edition of the Michigan Foundation Directory, which also contains a survey of Michigan foundation philanthropy.

• Responses to an average of 30 Member questions every week.

• Continued contacts with policymakers at local, state and national levels.

• Continued assistance in starting private or community foundations or corporate giving programs.

• Work with the Council on Foundations, other regional associations, the Foundation Center, and Michigan Foundation Center Regional Library collections.

In the year ahead, new services and activities should build on the gains we have established this year.

Margaret A. Riecker
CMF Chair

Dorothy A. Johnson
Executive Director
SERVICES

1. LEGISLATIVE MONITORING. CMF tracks developments in philanthropy in both Congress and the Michigan Legislature. CMF helps represent members' interests with these bodies, communicating to government representatives the important functions and pressing concerns of Michigan foundations.

2. REPORTING GOVERNMENT RULINGS. CMF reports the latest IRS regulations, Treasury rulings and other government actions affecting foundations.

3. PROVIDING TECHNICAL ASSISTANCE. CMF responds to members' requests for "how to" information on management procedures, grantmaking systems and other process questions.

4. SPONSORING CONFERENCES. CMF holds an annual conference during which foundation trustees, officers and staff, bank trust officers and corporate giving officers exchange ideas on issues facing the funding community.

5. PUBLISHING. CMF keeps members and the public informed of developments and issues in private philanthropy. Publications include:
   - The Michigan Scene - A quarterly newspaper updating events and issues of concern to Michigan grantmakers.
   - Memo to Members "Private Foundations: The Payout Requirement and Its Effect in Investment and Spending Policies" - A study conducted by the University of Michigan Graduate School of Business.
   - The Proposal Process - General guidelines for developing and writing foundation grant proposals.
   - Why and How - A kit that gives the basics of writing annual reports and press releases.

6. COORDINATING WORKSHOPS. From time to time, CMF offers special purpose workshops and seminars on public information, community foundations, investments and other important topics.

7. REACHING THE PUBLIC. CMF strives to make foundations better understood by the public through the media and other forums. Two slide/tapes and film available to Members for briefing community groups about charitable grantmaking.

8. PREPARING REPORTS AND NEWS RELEASES. CMF helps members write and produce their own annual reports and press releases. To expedite distribution of these materials to foundation people, legislators and other interested groups, members are offered pre-printed sets of mailing labels.

9. TEACHING GRANTSMANSHIP. CMF sponsors grantsmanship seminars throughout the state. Here grantseekers learn the basics about foundations and the art of proposal writing.

10. REFERRING PROFESSIONALS. CMF refers members to researchers, consultants, writers and other qualified professionals.
Memo to Members

"Private Foundations: The Payout Requirement and Its Effect in Investment and Spending Policies" - A study conducted by the University of Michigan Graduate School of Business.

The Proposal Process - General guidelines for developing and writing foundation grant proposals.

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MEMBERSHIP INFORMATION

All Michigan private and community grantmaking foundations, banks serving foundations and charitable trusts and corporations with giving programs are eligible to join CMF. CMF is tax-exempt under Section 501 (c) (3), and is not a private foundation under Section 509 (a) (1) of the Internal Revenue Code. To support CMF's administrative and program expenses, members contribute annually on a scale based on their asset value, as shown below:

<table>
<thead>
<tr>
<th>Foundations with Market-Value Assets of</th>
<th>Membership Contribution</th>
</tr>
</thead>
<tbody>
<tr>
<td>Under $200,000</td>
<td>$ 75</td>
</tr>
<tr>
<td>$200,000</td>
<td>200</td>
</tr>
<tr>
<td>1 million</td>
<td>450</td>
</tr>
<tr>
<td>5 million</td>
<td>700</td>
</tr>
<tr>
<td>10 million</td>
<td>1,000</td>
</tr>
<tr>
<td>25 million</td>
<td>2,000</td>
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<tr>
<td>100 million</td>
<td>3,000</td>
</tr>
<tr>
<td>300 million</td>
<td>5,000</td>
</tr>
<tr>
<td>Over 900 million</td>
<td>12,000</td>
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</tbody>
</table>

<table>
<thead>
<tr>
<th>Banks serving Foundations &amp; Charitable Trusts</th>
<th>Membership Contribution</th>
</tr>
</thead>
<tbody>
<tr>
<td>Corporate Giving Offices</td>
<td>225</td>
</tr>
</tbody>
</table>

A Cooperating Regional Association of Grantmakers with the Council on Foundations, Inc.
COUNCIL OF MICHIGAN FOUNDATIONS
MEMBERS

Albion
   Albion Civic Foundation

Allegan
   Allegan Foundation

Alpena
   Besser Foundation
   Jesse Besser Fund, Inc.
   Northeast Michigan Community Foundation

Ann Arbor
   Ann Arbor Area Foundation
   Ann Arbor Trust
   Earhart Foundation
   The J. F. Ervin Foundation
   The Jensen Foundation
   Elizabeth E. Kennedy Foundation
   Harry A. and Margaret D. Towsley Foundation

Bay City
   Bay Area Community Foundation
   Kantzler Foundation
   Oscar P. and Louise H. Osthelder Charitable Foundation

Battle Creek
   The Greater Battle Creek Foundation
   Charles and Jessie Brackett Memorial Scholarship Fund
   W.K. Kellogg Foundation
   Kellogg Company 25-Year Employees Fund, Inc.
   Kendall Foundation
   Albert L. and Louise B. Miller Foundation
   Emily Scofield Scholarship Fund
   Winship Memorial Scholarship Foundation

Caro
   Claude D. and Etta H. Andrews Foundation

Detroit Metropolitan Area
   American Natural Resources Company
   Charles M. Bauervic Foundation, Inc.
   Chrysler Corporation Fund
   Comerica Bank-Detroit
   Detroit Community Trust
   Detroit Edison Company
   Detroit Neurosurgical Foundation
   Earl-Beth Foundation
MEMBERS

FINANCIAL STATEMENT
MEMBERS Continued

Flint
  Viola E. Bray Charitable Trust
  Citizens Commercial and Savings Bank
  DeWaters Charitable Trust
  Flint Area Health Foundation
  The Flint Public Trust
  Genesee Merchants Bank and Trust Company
  Charles Stewart Harding Foundation
  Hougen Foundation
  Mallery Charitable Trust
  Charles Stewart Mott Foundation
  Ruth Mott Fund
  James A. Welch Foundation

Frankenmuth
  Frankenmuth Bank and Trust Company
  Allen E. and Marie A. Nickless Memorial Foundation

Fremont
  The Fremont Area Foundation
  Gerber Baby Foods Fund

Grand Blanc
  Grand Blanc Community Foundation

Grand Haven
  Grand Haven Area Community Foundation
  JSJ Foundation
  Lee Foundation
  Loutit Foundation
  Wigginton Educational Foundation

Grand Rapids
  Baldwin Foundation
  Max D. and Constance M. Boersma Charitable Trust
  Richard M. and Helen DeVos Foundation
  L.M. Dexter Charitable Trust
  Dyer-Ives Foundation
  The Frey Foundation
  Grand Rapids Foundation
  David M. and Joyce F. Hecht Foundation
  Robert L. and Judith S. Hooker Charitable Trust
  The Keeler Fund
  Sam and Jane Kravitz Foundation
  The Lexo Charitable Trust
  Michigan National Bank
  Old Kent Bank and Trust Company
  Rapids-Standard Foundation
  Steelcase Foundation
  Union Bank and Trust Company
  The Wege Foundation
MEMBERS Continued

Grandville
Grand Valley National Bank

Hartland
Heartland Foundation

Holland
Holland Community Foundation

Jackson
Aeroquip Foundation
Consumers Power Company
Samuel Higby Camp Foundation
Hurst Foundation
Jackson Foundation
Robert J. Simpson Foundation

Kalamazoo
American National Bank and Trust Company
Dorothy U. Dalton Foundation
Kalamazoo Foundation
McColl-Batts Foundation
The Power Foundation
A.M. Todd Company
The Upjohn Company
Harold and Grace Upjohn Foundation
John and Priscilla Upjohn Foundation
W.E. Upjohn Institute for Employment Research
Vicksburg Foundation

Lansing
Frank S. and Mollie S. VanDervoort Memorial Foundation
Greater Lansing Foundation
Jack Wolfram Foundation

Midland
Allen Foundation, Inc.
Barstow Foundation
Chemical Bank and Trust Company
Comerica Bank-Midland
Herbert H. and Grace A. Dow Foundation
Rollin M. Gerstacker Foundation
The Midland Foundation
Elsa U. Pardee Foundation
May Mitchell Royal Foundation
Charles J. Strosacker Foundation

FINANCIAL STATEMENT
MEMBERS Continued

Monroe
   Herman and Irene Gertz Foundation
   La-Z-Boy Chair Foundation
   Monroe Auto Equipment Company Foundation
   Monroe County Community Foundation

Muskegon
   Muskegon County Community Foundation

Niles
   Edward and Irma Hunter Foundation

Owosso
   Alvin M. Bentley Foundation
   Shiawassee Foundation

Saginaw
   Morley Brothers Foundation
   Saginaw Community Foundation
   Second National Bank of Saginaw
   Wickson-Link Memorial Foundation

Tecumseh
   Allen H. Meyers Foundation

Three Rivers
   Fibre Converters Foundation, Inc.

Traverse City
   Rotary Charities of Traverse City
   Traverse City Area Foundation, Inc.

New York, New York
   The Ford Foundation
# Council of Michigan Foundations
## Treasurer's Report - General Fund

Twelve Months Ending March 31, 1983

### Cash Receipts, Disbursements & Cash Balance

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash Balance, March 31, 1982</td>
<td>$17,941.69</td>
</tr>
<tr>
<td><strong>Cash Receipts:</strong></td>
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<tr>
<td>Member Contributions</td>
<td>56,765.00</td>
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<tr>
<td>New Member Contributions</td>
<td>4,395.00</td>
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<tr>
<td>Additional Member Contributions</td>
<td>10,615.00</td>
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<tr>
<td>Interest</td>
<td>1,746.87</td>
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<tr>
<td>Excess Conference Revenue</td>
<td>6,963.94</td>
</tr>
<tr>
<td>Mailing Label Service</td>
<td>528.66</td>
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<tr>
<td>Publication Sales</td>
<td>260.92</td>
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<tr>
<td>Other</td>
<td>536.05</td>
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<tr>
<td>Special Purpose Grants</td>
<td>35,322.70</td>
</tr>
<tr>
<td><strong>Total Cash Received</strong></td>
<td>$117,134.14</td>
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<tr>
<td><strong>Total Available</strong></td>
<td>$135,075.83</td>
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<tr>
<td><strong>Cash Disbursements:</strong></td>
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<tr>
<td>Salaries and Related Taxes</td>
<td>55,586.72</td>
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<tr>
<td>Rent - Office</td>
<td>1,717.50</td>
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<tr>
<td>Telephone</td>
<td>3,806.21</td>
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<tr>
<td>Rent - Equipment</td>
<td>1,629.65</td>
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<tr>
<td>Mailing and Postage</td>
<td>2,574.37</td>
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<tr>
<td>Stationery and Supplies</td>
<td>2,392.95</td>
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<tr>
<td>Publication Expenses</td>
<td>1,249.48</td>
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<tr>
<td>Meeting and Travel</td>
<td>2,786.09</td>
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<tr>
<td>Insurance</td>
<td>324.00</td>
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<tr>
<td>Furniture and Equipment</td>
<td>440.55</td>
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<tr>
<td>Computer and Mailing List</td>
<td>1,000.00</td>
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<tr>
<td>Miscellaneous</td>
<td>394.40</td>
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<tr>
<td>Trustees and Committee Mtgs.</td>
<td>517.79</td>
</tr>
<tr>
<td>Contracted Clerical Expense</td>
<td>571.94</td>
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<tr>
<td>Special Purpose Grants</td>
<td>37,691.55</td>
</tr>
<tr>
<td><strong>Total Disbursements</strong></td>
<td>$112,683.20</td>
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<tr>
<td><strong>Cash Balance, March 31, 1983</strong></td>
<td>$22,392.63</td>
</tr>
<tr>
<td><strong>Cash Balance Composed of:</strong></td>
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<tr>
<td>Cash on hand</td>
<td>$33.25</td>
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<tr>
<td>Cash in Checking Account</td>
<td>1,465.86</td>
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<td>Cash in Savings Account</td>
<td>528.54</td>
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<tr>
<td>Money Market Account</td>
<td>20,364.98</td>
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<tr>
<td><strong>TOTAL</strong></td>
<td><strong>$22,392.63</strong></td>
</tr>
</tbody>
</table>

FINANCIAL STATEMENT
BOARD OF TRUSTEES
1983-84

William W. Allen, Vice President and Trustee
Elsa U. Pardee Foundation, Midland

Leo J. Brennan, Jr., Executive Director
Ford Motor Company Fund, Dearborn

N. Barry Driggers, President and Trustee
Harder Foundation, Grosse Pointe Woods

Nancy Feller, Resident Counsel
The Ford Foundation, New York, NY

Allan J. Fletcher, Vice President
Comerica Bank-Detroit, Detroit

Thomas W. Herbert, Vice President and Treasurer
The Kresge Foundation, Troy

Judith S. Hooker, Program Officer
Dyer-Ives Foundation, Grand Rapids

Gilbert Hudson, President and Trustee
Webber Foundations, Detroit

Keith D. Jensen, President and Trustee
The Jensen Foundation, Ann Arbor

Ted L. Johnson, President and Trustee
The Fremont Area Foundation, Fremont

Howard S. Kalleward, Executive Director
The Kalamazoo Foundation, Kalamazoo

Donald A. Lindow, Vice President
National Bank of Detroit, Detroit

Evelyn Maclachl, Vice President and Trustee
Jack F. Wolfram Foundation, Lansing

W. Calvin Patterson, III, Assistant Secretary
Michigan Bell Telephone Company, Detroit

Carl F. Reitz, Secretary and Trustee
Besser Foundations, Alpena

James M. Richmond, Vice President
W.K. Kellogg Foundation, Battle Creek

Margaret A. Riecker, Trustee
Herbert H. & Grace A. Dow Foundation, Midland

Leonard W. Smith, Secretary and Trustee
The Skillman Foundation, Detroit

Peter M. Wege, President and Trustee
The Wege Foundation, Grand Rapids

William S. White, President and Trustee
Charles Stewart Mott Foundation, Flint

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Margaret Ann Riecker, Chair
Ted L. Johnson, Vice Chairman
Dorothy A. Johnson, Secretary
Thomas W. Herbert, Treasurer

STAFF
Dorothy A. Johnson, Executive Director
Sandra G. Hussey, Office Manager
Jeri L. Fischer, Staff Assistant
Edith E. Sillars, Editor