



MICHIGAN AIDS FUND



The AIDS red ribbon,

an icon of hope,

is also a call to action.

The Michigan AIDS Fund —

Michigan's only statewide

private response to AIDS —

pledges to work toward

a "day without AIDS."

An Affiliate Foundation of the Council of Michigan Foundations

Statement of Mission

The resources of the Michigan AIDS Fund are dedicated "to support efforts to prevent the spread of AIDS and to alleviate suffering for those infected and affected by AIDS."


Index

Mission Statement	2
President's Message	3
AIDS Epidemic	4
MAF Response	5
Grant Categories	6
1995-96 Grant Awards	7-9
Financial Report	10
Donors	11
Contacting Information	11
Board of Trustees	12

This report covers the grant-making year July 1994 to June 1995.

Hotline

For information on HIV/AIDS, call the Michigan AIDS hotline, telephone 1-800-872-AIDS.

 Printed on Recycled Paper

Designer: Stoub Graphics
Printer: Foremost Graphics, Inc.

President's Message

AIDS has been killing an increasing number of us. It is now affecting **all** of us. In Michigan the number will soon exceed seven thousand reported cases of AIDS with double that number for persons who are infected with the HIV virus, people who are "on the road to AIDS."

Michigan communities stretched to respond to AIDS. But the epidemic struck in ways foreseen and unforeseen, infecting thousands, including teenagers, women and children. New community-based, grassroots organizations sprung up to meet the needs, setting up care centers, buddy systems, support groups, child care, legal services, in-home care, and more, usually in modest neighborhood locations.

The calls poured in and keep coming today. With questions. With fears. True-life dramas of mothers, young men, hemophiliacs, children and others infected with HIV/AIDS. The help they offer differs from traditional medical or social services — more like the help that family or close-knit community would offer someone in need. Most would agree with the founder of community-based AIDS-CARE, "**It started with love. And courage. And a terrifying realization that there was no other choice.**"

Since 1990 the Michigan AIDS Fund (MAF) — a pooled-fund to make AIDS-specific grants to community-based organizations — has become Michigan's private philanthropic response to AIDS. Started by the Council of Michigan Foundations, the Michigan AIDS Fund invites donors, large and small, to pool their resources in its mission:

"...to prevent the spread of AIDS and to alleviate suffering for those infected and affected by AIDS."

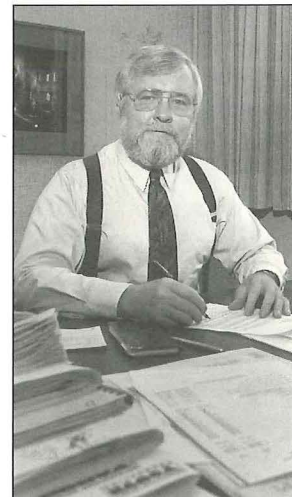
What distinguishes the Michigan AIDS Fund's approach to AIDS grantmaking has been shaped by the epidemic itself. The complex human, social and medical issue that is AIDS demands partnerships — for funding, for proposal review, and for service provision.

Our partnerships with grassroots organizations demanded more than grant awards; they needed technical assistance, skills building and networking opportunities. To meet these needs the MAF fashioned **value-added grantmaking** which calls for much more than grant funds. Here are some examples of added values MAF assigns each grant award.

- **Granting Conferences.** At the start of each grantmaking cycle, MAF bring grantees together in regional meetings to interact and become aware of broader MAF partnership commitments to conduct effective programs and end-of-year evaluations.
- **Technical Assistance.** Hundreds of hours are logged each year for technical assistance. For example, Simon House of Detroit depended on MAF to resolve staff issues and strengthen organizational and financial capacity followed by a technical assistance grant for strategic planning.
- **Peer-Review.** Four to six MAF-sponsored peer review (conjoint) visits are held annually. Last year, for example, AIDS educators from Michigan's Upper Peninsula site exchanged visits with a similar Grand Rapids project and provided valuable, productive networking and program comparisons on location.
- **Peer Technical Assistance.** This MAF-sponsored program matches emerging, start-up project staff with long-time experienced AIDS grantees to offer life-experience peer-led technical assistance.
- **Annual Grantee Conference.** The statewide Michigan Conference on AIDS brings together health care professionals, board members and volunteers, grantees, people with AIDS and others — for networking, skills-building and motivational workshops.

The Michigan AIDS Fund Board of Trustees thrives on active partnerships with grantees — they have taught us much. Over four years of grantmaking, the Fund has developed a statewide knowledge base and expertise which improves the quality of each successive funding cycle. This is the **value added for our funding partners** — the realization that collaborative grantmaking is producing better results than any of us could do independently.

Glenn F. Kossick, President



Glenn F. Kossick, President

Epidemic

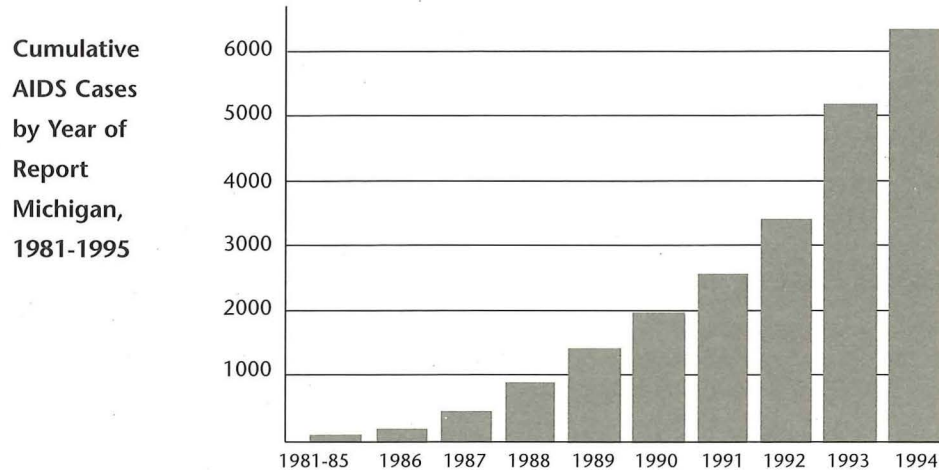
Michigan's Expanding AIDS Epidemic

- 1981: Michigan records its first AIDS case.
- 1981-1986: Michigan AIDS cases total 317.
- 1987-1993: Michigan AIDS cases soar to 3,328.
- January 1, 1995: Michigan reports 6,337 AIDS cases

In Michigan, as throughout the U.S., reports of new HIV infections are rising:

- For every four new infections, one was infected as a teenager.
- AIDS is now the leading cause of death in the U.S. for men ages 25-44.
- The U.S. Centers for Disease Control report 13-25 year-olds now account for 38 percent of all HIV/AIDS cases.
- Michigan's rate of new HIV infection for heterosexual women is three times above the national average.
- Fifty-two percent of all Michigan AIDS cases are African American.

Based on surveillance studies, estimates are that 12,000 – 15,000 Michigan residents are HIV-positive, many unaware of their infection.



Michigan AIDS Fund (MAF): A Philanthropic Response

Through MAF, foundations and corporations partner with grassroots agencies to combat Michigan's expanding AIDS epidemic. Established by the Council of Michigan Foundations, MAF manages a statewide, pooled fund to support AIDS-related organizations.

MAF links major Michigan donors and grassroots service agencies concerned about AIDS. It educates donors, assures them of professional grant administration, and acts as Michigan "spokesperson" for AIDS-related organizations. This united response avoids project overlap and geographic neglect.

MAF is an affiliate foundation of the 345-member Council of Michigan Foundations (CMF).

History of Collaboration

AIDS' post-1987 rise took Michigan by surprise. In an effort to coordinate an effective private funding response to AIDS in Michigan, eight members of the Council of Michigan Foundations studied and successfully proposed the creation of a collaborative funding mechanism. They agreed pooled resources offered the best way to address the complex, diverse issues of HIV/AIDS.

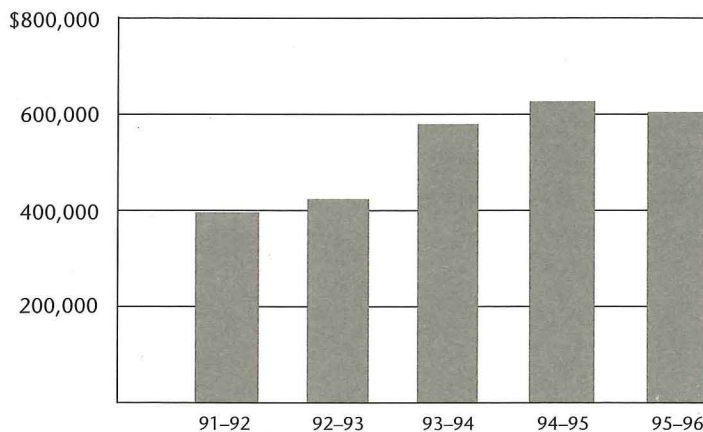
In February 1990, CMF's Board of Trustees launched The Michigan AIDS Fund. Three Michigan foundations — Metro Health Foundation, Charles Stewart Mott Foundation and W.K. Kellogg Foundation — gave major leadership grants during 1990, while The Kresge Foundation loaned Senior Program Officer Barbara J. Getz as MAF's first Chair

The first granting cycle began in 1991. Thanks to exemplary volunteer leadership, MAF matured to become, in November 1993, an independent "affiliate foundation" of the Council of Michigan Foundations.

MAF's coalition of foundations and funding partners is still expanding to meet the complex challenges of Michigan's AIDS epidemic.

This collaboration has shown significant growth. In five grantmaking cycles, this collaborative project has awarded \$2.6 million to AIDS-related projects in Michigan.

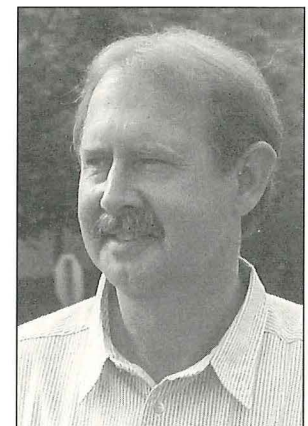
Grantmaking
Cycles,
1991-1996



Slowing Epidemic, Easing Suffering

As Michigan's only statewide private response to AIDS, MAF aims to reduce and eliminate the spread of AIDS and to alleviate suffering associated with the AIDS epidemic in Michigan. Though MAF funds a few unique projects at hospitals and universities, most grants are for AIDS prevention education or community-based AIDS direct care.

This trusted philanthropic network becomes ever more important as Michigan's thousands of HIV-infected residents develop AIDS. MAF links major donors with grassroots AIDS-related groups to build community capacity to prevent the spread of AIDS and alleviate the suffering of those infected and affected by the epidemic.



"Thanks to the statewide contribution of the Michigan AIDS Fund — both by providing private funds for needed services and as a working partner with existing public agencies — Michigan enjoys a remarkable, productive statewide partnership in the battle against the AIDS epidemic. More than once, MAF's reputation has leveraged national support for Michigan projects."

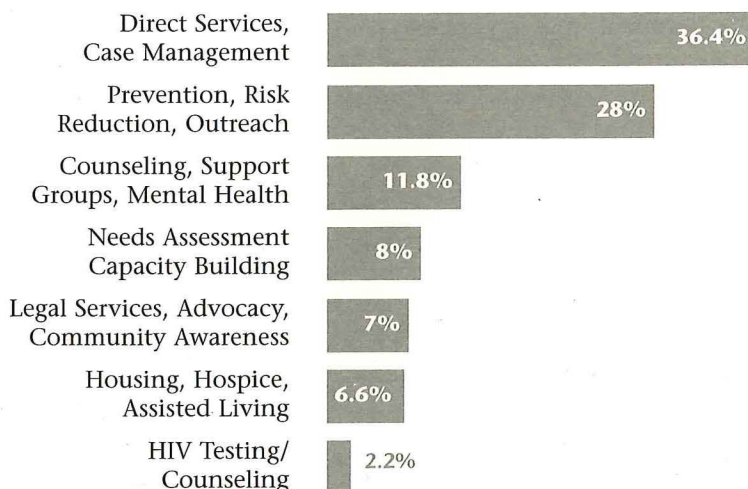
— Randall Pope, Chief, HIV/AIDS Prevention & Intervention Section, Michigan Department of Public Health

Response

Categories

MAF serves donors by coordinating a specialized grantmaking program.

Grants by Categories of Service



Pooled Fund

MAF provides a unique service to donors who wish to support the fight against AIDS but lack the experience or specialized knowledge about the needs presented by AIDS. By offering a pooled-fund, MAF serves donors by coordinating a specialized HIV/AIDS statewide grantmaking program. Funders large and small join forces to prevent new infections and provide a continuum of care services to people with HIV/AIDS.

Since 1991 MAF, has pooled over \$3.1 million from over 53 funding partners. MAF has reviewed over 300 proposals and awarded 148 grants, ranging from \$1,500 to \$50,000, for a total topping \$2.6 million.

During the 1995-1996 funding cycle, MAF awarded \$603,500 in grants to 34 community-based organizations.

Offering more than money, MAF provides chances for networking and advocacy through its regional granting conferences and annual Michigan Conference on AIDS. Additionally MAF has sponsored people with HIV/AIDS to testify at Michigan and U.S. Senate hearings. It helps women with HIV retain custody of their children and assures housing and disability rights for people with AIDS.

Michigan Conference on AIDS

The statewide Michigan Conference on AIDS brings together health care professionals, board members and volunteers, grantees, people with AIDS and others — for networking, skills-building and motivational workshops. We gratefully acknowledge the support of these sponsors:

- Blue Cross/Blue Shield of Michigan
- The Fisher Group
- Harper Hospital
- Health Plus of Michigan
- Henry Ford Health System
- Loomis-Sayles
- Michigan State Medical Society
- Meijer Corporation
- NBD Bank

Affirmations — Ferndale \$14,000

To support the "Youth Empowerment Project" focusing on HIV/AIDS prevention among high-risk youth in the Metropolitan Detroit area through peer education and leadership development. Utilizing trained Peer Educators in collaboration with Ferndale's Wellness Networks, high-risk youth will complete a series of risk-reduction HIV/AIDS educational workshops and peer support activities.

AIDS Consortium of Southeastern Michigan, Inc. — Detroit \$25,000

To support the AIDS Volunteer Network and implement an organized system of recruitment, training and assignment of volunteers in order to assist AIDS-related organizations to supplement staff services and fulfill clerical/office assignments to assure successful delivery of a full-range of services to individual and families affected by HIV/AIDS.

AIDS Foundation of Kent County — Grand Rapids \$18,000

To supplement Foundation funding to continue uniquely-collaborative HIV/AIDS prevention peer-education outreach programs targeting high-risk adolescents and young adults in Kent County sponsored by three organizations: Planned Parenthood, the Hispanic Center of West Michigan, and the Grand Rapids AIDS Resource Center. In addition to the Michigan AIDS Fund and the AIDS Foundation of Kent County, The Dyer-Ives Foundation supports this innovative three-foundation collaboration.

AIDS Interfaith Network — Detroit \$12,900

Two renewal retreats designed specifically for HIV/AIDS health care providers will be offered at the Capuchin Retreat House in 1995-96 with this grant award. These retreat experiences will counter the "burnout" of AIDS caregivers and provide a "time away from the daily routine to nurture one's inner spirit; to find respite for a brief time from the pain and loss of HIV/AIDS; and to find personal healing."

AIDS Services Thumb Area (ASTA) — Port Huron \$25,000

This award will provide start-up funding to build infrastructure and establish partnerships with other AIDS service organizations, regional consortia and health department providers and to offer case management, support group, outreach prevention and transportation services centered in Sanilac, Huron, and Tuscola Counties.

Alpha Kappa Alpha Foundation — Detroit \$11,454

This grant will support an educational HIV/AIDS outreach program to high-risk

African-American women who reside in the Empowerment Zone in the City of Detroit. In collaboration with other Empowerment Zone HIV prevention projects, the Alpha Kappa Alpha Foundation will recruit and train African-American women to become health education/HIV prevention outreach workers.

American Red Cross, Midland County — Midland \$9,300

Building on a three-year AIDS prevention initiative, this imaginative project will bring together focus groups — consisting of teenagers and their parents — to explore "fears and values" of today's young people about sexual behavior and HIV/AIDS, with interactive discussion of generational differences. Purpose of the project is to create an open environment in which young people will be encouraged to choose — and their parents sanction — behaviors which preclude or prevent HIV infection.

American Red Cross - Southeastern Michigan Chapter — Detroit \$10,000

Modeled after a successful collaborative outreach project by the Portsmouth/West Chesapeake American Red Cross Chapter, this project will train African-American outreach workers to target at-risk women of color in beauty salons, laundromats and other neighborhood locations.

Arab Community Center for Economic and Social Services — Dearborn \$32,000

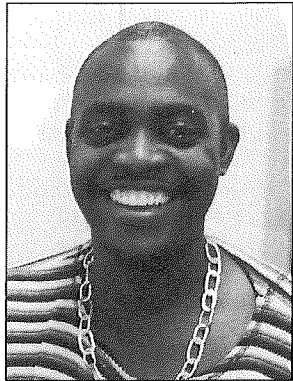
This grant supports the Arab Women Empowerment Advocacy Project using informal, home-based focus groups — "neighborhood home gatherings" — for HIV/AIDS prevention outreach to female members of the Arab community who lack English language skills. The Project utilizes culturally-sensitive approaches and seeks to involve women of Middle Eastern ancestry at high risk for HIV/AIDS.

Bay Area Social Intervention Services, Inc. (BASIS) — Bay City \$15,000

To enable BASIS case managers to offer case management services to 65 HIV/AIDS clients and their caregivers. Grant includes a technical assistance stipend to cover administrative grant preparation costs to build funding capacity.

Berrien County AIDS Coalition — Benton Harbor \$30,000

To support, in partnership with several local foundations, a wide range of coalition activities including case management, speakers bureau, Volunteer Buddy program, the annual Hope and Remembrance event, prevention/education projects, and public awareness/marketing projects.



*"Statistics show that HIV/AIDS prevention education and outreach changes behaviors and our brand new project **Be Proud — Be Responsible** builds on productive strategies we've tested over years of experience with every kind of audience to save young lives. The Michigan AIDS Fund partnered with us to sponsor the Michigan Tour for Life and other prevention projects. We are confident young people are alive today because of Tour for Life and other AIDS prevention outreach programs. Prevention education is the only winning weapon against AIDS."*

— Leon Golson,
Program Director,
Midwest AIDS
Prevention Project

Children's Immune Disorder (CID)

— Detroit \$10,000

To support bereavement counseling for families and children affected by HIV/AIDS and provide permanency planning guidance to HIV-positive mothers. Working with other family care agencies, CID seeks to establish and implement permanency planning policies — guardianship and adoption guidelines specifically for parents and children affected by AIDS — with a view to "maintain, support and develop long-term attachments of HIV-affected children within a permanent family."

Community Health Clinic of Traverse City

— Traverse City \$10,000

To provide anonymous HIV counseling and testing in a community clinic serving an underserved low-income population one-half day per week for twelve months, for 400 high-risk individuals, to reduce the spread of HIV/AIDS through early intervention.

The Corner Health Center — Ypsilanti

\$15,000

To sponsor performances of the Corner Theater Troupe, a professionally directed teenage drama team, to stage interactive, HIV/AIDS-focused dramas in junior high, high school and community settings.

Dickinson-Iron District Health Department

— Kingsford \$15,000

Working cooperatively with a two-county AIDS coalition, the Dickinson-Iron District Health Department will be the lead agency to present education/prevention programs in rural Upper Peninsula high schools and develop health and personal care services for local HIV-positive residents, many returned home after contracting HIV/AIDS elsewhere.

FRIENDS Alliance — Detroit

\$14,000

Grant funds will be used to support a new monthly local publication, *Metropositive*, for PWAs in Southeastern Michigan to be distributed through AIDS-related agencies, local businesses, HIV/AIDS testing and counseling sites and other locations. The newsletter will include information and news of special interest to PWAs — a monthly calendar, notice of clinical trials and alternative treatments, national updates, member contributions, support group information, a column for member interaction, etc. — providing an inclusive, centralized source of HIV/AIDS information.

Health Emergency Lifeline Programs (HELP) — Detroit

\$30,000

This grant will provide low-income HIV-positive clients nutritional supplements which help retain body weight and protein function in AIDS patients, thus "improving quality of life", delaying (or avoiding) institutional care and extending life.

HIV/AIDS Alliance of Michigan

— East Lansing \$15,000

To sponsor four empowerment training workshops for HIV-infected members of regional consortia to enhance their participation and effectiveness in prevention planning councils and other AIDS consortia within Michigan. Participants will learn how needs assessments, program evaluation and project funding are completed in Michigan and build individual skills needed to fully represent PWAs "at the table" where funding and program decisions are ultimately decided.

HIV/AIDS Support Services of St. Clair County — Port Huron

\$25,000

To offer personal support programs for individuals living with HIV/AIDS and their caregivers, including family and group counseling, Volunteer Buddy Program, Helping Hands services. Additionally, support will be used to sponsor two community forums and a series of educational, public awareness projects.

Hospice of Michigan — Southfield

\$7,500

To promote service linkages between Hospice and HIV/AIDS caregivers in rural communities of Michigan. Intending to introduce health care providers and PWAs to hospice services available for AIDS care, these conferences, entitled *Creating a Continuum of Care: Hospice as an Integral Part of AIDS Care*, will be offered at two outstate regions served by Hospice of Western Michigan and Hospice of Northern Michigan, to expand awareness and utilization of hospice services by people with AIDS throughout Michigan.

Inter-Tribal Council of Michigan

— Kincheloe \$30,000

The Tribal HIV Prevention Community-Based Education Project calls for peer-education prevention performances, at five tribal locations, of a program developed in Minnesota which includes culturally competent theatrical presentations and work sessions developed by the Ogitchiday Players. The Prevention/Education Initiative will join health center workers and trained peers for presentations in five targeted Native American communities: (1) Bay Mills Indian Community (Chippewa County), (2) Hannaville Indian Community (Delta/Menominee), (3) Keweenaw Bay Indian Community (Baraga County), (4) Lac Vieux Desert Band of Lake Superior Chippewas (Gogebic County), and (5) Saginaw Chippewa Indian Tribe (Isabella County).

Jewish Family Service — Southfield

\$14,000

Expansion of the current program to include HIV-positive persons of Jewish descent will be funded by this grant. JFS will initiate a therapeutic no-fee HIV/AIDS Support Group and become the only Detroit-area organiza-

tion serving HIV-positive Jews and their families.

Kalamazoo AIDS Benefit Service, Inc.

— Kalamazoo \$7,000

To provide emergency assistance to individuals and families affected by AIDS including housing, food, medical care, medication, utilities, clothing and transportation in consultation with the Kalamazoo County Human Services Department, the Southwest Michigan HIV Network and other AIDS service providers located in the 11 counties of southwest Michigan.

Michigan Protection and Advocacy Services (MPAS) — Lansing \$50,000

This grant will support legal advocacy primarily in Kent, Ingham, Washtenaw, Saginaw, Genesee, Bay, Jackson, Kalamazoo and other outstate Michigan counties, outside the Title I area. Funds will be used to provide pro bono services — direct representation, information and referrals, supervised attorney referrals, technical assistance, training to people living with HIV/AIDS and AIDS service providers — with a supplemental effort, this year, to provide services in Michigan's Thumb region.

Midwest AIDS Prevention Project (MAPP) — Ferndale \$30,000

Three prevention/outreach projects are supported: (a) 75 HIV/AIDS Prevention programs reaching 4,000 African-Americans; (b) Community Youth Prevention programs; and, (c) Gay Male Relapse Prevention Project.

Muskegon Area AIDS Resource Services — Muskegon \$20,000

To partially fund a full-time Client Services Coordinator position, who works in partnership with the McClees Clinic at the Muskegon County Health Department and the HIV/AIDS community, to assure client access to HIV/AIDS continuum of care services.

Northern Michigan Planned Parenthood — Petoskey \$5,400

This project grant provides final third-year funding for the TROUPE - Teen Theater, a peer-education program for HIV/AIDS Prevention using interactive drama. Forty teens will be recruited, trained and organized into small theater troupes for presentations in an eleven county service area reaching over 5,000 middle school, high school and college students.

Northwest Michigan Health Services, Inc. — Traverse City \$16,000

To sponsor a culturally competent HIV/AIDS education and prevention program to adolescent and young adult migrant workers in four counties. Utilizing bilingual staff, HIV prevention education will be presented at

the migrant camps. Additionally, the grant will cover the costs of HIV testing and counseling based on risk assessment evaluations and will provide linkage to medical and support services for individuals who test HIV-positive.

Oakland Livingston Human Service Agency — Pontiac \$12,000

This award supports the AIDS Home Support Program and provides (a) transportation for people with AIDS in Oakland County for medical appointments and support services, and (b) training for AIDS Home Support Program staff and Buddy/ Companion volunteers.

Open Spaces Awareness Theatre — Farmington Hills \$10,000

This grant award will support twenty performances of The Wizard of AIDS show — originally written for Chicago-based HealthWorks Theatre — in Detroit-area schools, with program support from Midwest AIDS Prevention Project staff.

Sault Ste. Marie Tribe of Chippewa Indians — Sault Ste. Marie \$1,500

This grant will cover the cost of AIDS-related library resource materials and videos to be loaned to individuals and groups and form a core HIV/AIDS resource for HIV/AIDS support group members and others.

Wellness Networks, Inc. — Ferndale \$33,325

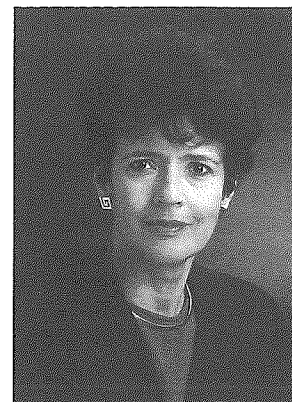
Wellness Networks serves as the fiduciary for this "capacity-building" grant to two agencies — AIDS Care Connection and Wellness Networks, Inc. — to support an experimental pilot program to provide fundraising technical assistance. Funds will be used to establish and develop a collaborative fundraising capacity, "to construct a joint, diverse fundraising base through special events, individual donor development, corporate giving and other development activities."

Western Upper Peninsula District Health Department — Hancock \$5,000

This challenge grant award — to be matched by local fundraising support — will cover costs of the AIDS Memorial Quilt Exhibit at Michigan Technological University at Houghton/Hancock in collaboration with the Western Upper Peninsula District Health Department.

Youth Living Centers — Inkster \$25,000

This grant will support The LifeLines Theater Troupe peer-education presentation, *Let's Tell a Story About AIDS*, to high-risk populations of young people located in Metropolitan Detroit, targeting alternative schools, detention centers, runaway shelters, substance abuse clinics and similar locations.



"The Michigan AIDS Fund provides an exemplary U.S. model for private foundations and corporate donors to meet the challenges of AIDS."

— Patricia S. Fleming,
White House Director
of AIDS Policy

Board of Trustees
Michigan AIDS Fund

We have audited the accompanying balance sheet of the Michigan AIDS Fund as of March 31, 1995, and the related statement of activity and changes in fund balance for the year then ended. These financial statements are the responsibility of management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Michigan AIDS Fund at March 31, 1995, and the results of its operations for the year then ended in conformity with generally accepted accounting principles.

Ernst + Young LLP
May 5, 1995

Notes to Financial Statements

March 31, 1995

Note A — Summary of Significant Accounting Policies

Organization

The Michigan AIDS Fund was established in 1990 by the Council of Michigan Foundations as a collaborative effort to provide Michigan grantmakers with the opportunity to respond together to the issue of the growing AIDS epidemic in Michigan. The Michigan AIDS Fund became a pooled fund, with volunteer leadership representing grantmakers who agreed to a uniform collaborative approach to funding the complex needs presented by AIDS in Michigan.

In November 1993, the Michigan AIDS Fund became a separate Michigan corporation qualifying as a supporting organization to the Council of Michigan Foundations. The Council of Michigan Foundations' Board of Trustees exercises significant control over the Michigan AIDS Fund through the appointment of the Fund's board members.

The Michigan AIDS Fund is managed by an independent consulting firm which provides project management staffing and support services. These professional services are negotiated each year under a contract with the Council of Michigan Foundations.

Statement Presentation

The accompanying financial statements have been prepared on the accrual basis of accounting. Grants and contributions received by the Michigan AIDS Fund are donor-restricted. Revenue restricted by these donors is recognized to the extent related expenses are incurred. The unexpended funds are recorded as deferred revenue in the accompanying balance sheet.

Short-Term Investments

Short-term investments consist of money market funds that are carried at fair market value, which equals cost.

Note B — Federal Tax Status

The Internal Revenue Service has ruled that the Michigan AIDS Fund is a public charity, exempt from federal income tax, as described under Section 501(c)(3) of the Internal Revenue Code and is classified as a supporting organization as specified under the provisions of Section 509(a)(3) of the Internal Revenue Code.

Statement of Activity and Changes in Fund Balance

Year ended March 31, 1995

Revenues

Contributions	\$753,850
Conferences	11,085
Investment income	31,611
Total revenues	<u>796,546</u>

Expenses

Grants	639,080
Contracted services	72,692
Conferences	40,967
Meetings and travel	16,746
Supplies and other	8,604
Telephone and postage	7,191
Printing and publications	3,766
Administrative expenses	7,500
Total expenses	<u>796,546</u>
Revenues over expenses	-0-

Fund balance at beginning of year -0-

Fund balance at end of year \$ -0-

Balance Sheet

March 31, 1995

Assets

Cash	\$ 285
Short-term investments	744,107
Total assets	<u>\$744,392</u>

Liabilities and fund balance

Accounts payable	\$ 14,836
Deferred revenue	729,556
	<u>744,392</u>
Fund balance	-0-
Total liabilities and fund balance	<u>\$744,392</u>

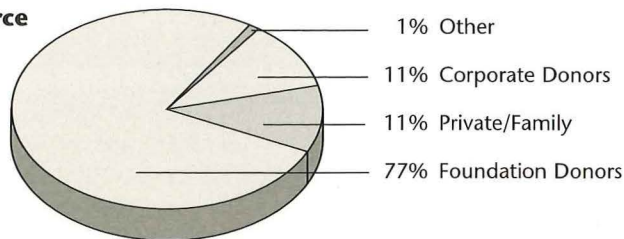
See accompanying notes to financial statements.

List of Donors

Bay Area Community Foundation
 Berrien Community Foundation
 Blue Cross/Blue Shield of Michigan
 Blue Cross/Blue Shield of Michigan
 Foundation
 The Chrysler Corporation
 Consumers Power
 Detroit Edison
 Detroit Neurosurgical
 Dyer-Ives Foundation
 Earl-Beth Foundation
 First of America
 Ford Motor Company
 Four County Foundation
 Fremont Area Foundation
 The Rollin M. Gerstacker Foundation
 Irving S. Gilmore Foundation
 GTE Foundation
 Harris Foundation
 Health Education Foundation
 The Clarence & Jack Himmel Foundation
 Robert L. and Judith S. Hooker Foundation
 Individual Donors
 The Henry J. Kaiser Family Foundation
 W.K. Kellogg Foundation

The Kresge Foundation
 Kysor Industrial Corporation Foundation
 McGregor Fund
 Metro Health Foundation
 MichCon Foundation
 Michigan Health Care Education &
 Research Foundation
 Midland Foundation
 Charles Stewart Mott Foundation
 Morley Brothers Foundation
 Muskegon County Community
 Foundation
 National AIDS Fund
 NBD Bank
 Rotary Charities of Traverse City
 Saginaw Community Foundation
 Simpson Foundation
 George M. & Mabel H. Slocum Foundation
 Harry A. & Margaret D. Towsley
 Foundation
 The Upjohn Company Foundation
 Frederick S. Upton Foundation
 Whirlpool Corporation
 Isadore & Beryl Winkelman Foundation
 Wolverine World Wide Foundation

Donations by Source



How to Contribute

As Michigan's only statewide private response to AIDS, we welcome contributions of any amount from individuals, foundations, and corporations. MAF is a tax exempt 501(c)(3) organization, so gifts are tax deductible.

Send checks to:

Michigan AIDS Fund
 678 Front Street N.W., Ste. 265
 Grand Rapids, MI 49504

We promptly acknowledge every gift. For memorial gifts or donor information, call MAF at (616) 451-2394 or fax to (616) 451-9180. If you'd like written or personal responses to any questions about MAF, ask for Earl Schipper, Executive Director, Michigan AIDS Fund.

How to Apply

If you are part of an AIDS-related project and would like to know how to submit a letter of intent or full proposal, please contact the Michigan AIDS Fund for details. Telephone or mail inquiries are welcome at any time.

Organizations seeking a grant from the Michigan AIDS Fund must be tax-exempt as defined by IRS.

MAF's annual grantmaking cycle begins with a letter of intent due December 1. Selected organizations are invited to submit full proposals in March.

Funding decisions are made by the MAF Board in May for grants which run from July 1 through June 30. In addition, a limited amount of funds are reserved for special opportunities or unforeseen emergencies.

1995 Michigan AIDS Fund Board of Trustees

Glenn Kossick

MAF President
Executive Director,
Metro Health Foundation

Ira Strumwasser, Ph.D.

MAF Vice President
Executive Director,
Michigan Health Care Education &
Research Foundation, Blue Cross and
Blue Shield of Michigan

Michael Boucree, M.D.

Hurley Medical Group
Northwest Medical Clinic

Frederick W. Bryant, M.D.

Former Trustee,
Health Education Foundation

Robert Collier

Executive Director,
Rotary Charities of Traverse City

Carolee Dodge Francis

Dickinson Iron District Health
Department, Michigan Native
American Foundation

Mary Fisher

Founder,
Family AIDS Network

Barbara J. Getz

Senior Program Officer,
The Kresge Foundation

Jay Kaplan

Attorney,
Michigan Protection and
Advocacy Service

Jeanette Mansour

Program Officer,
Charles Stewart Mott Foundation

Mark Miller

Administrator,
Office of Director & Special Projects,
Michigan Department of Mental Health

Dexter Shurney, M.D.

Medical Administrator,
Blue Cross and Blue Shield of Michigan

Leonard W. Smith

President,
The Skillman Foundation

Henrie M. Treadwell, Ph.D.

Program Director,
W.K. Kellogg Foundation

Earl Schipper

Executive Director



MICHIGAN AIDS FUND

Riverview Center Building
678 Front Street, N.W., Suite 265
Grand Rapids, MI 49504
TEL: 616-451-2394
FAX: 616-451-9180