



AIDS FUND

ANNUAL REPORT 2003

OUR MISSION

The mission of the Michigan AIDS Fund is to reduce the spread of HIV/AIDS and alleviate the suffering associated with the epidemic by raising funds to effectively address the HIV/AIDS epidemic through grant making, technical assistance, and education.

A Message from the Michigan AIDS Fund

AIDS in Michigan is a crisis that continues to grow and evolve. The good news is that people with HIV/AIDS are living longer thanks to improved drugs and better care. As a result, however, their ranks keep rising in Michigan, and are now estimated at more than 16,000 residents. Nearly 1,000 new individuals are diagnosed with HIV each year, and those most at risk of infection are increasingly women, minorities and young people under 25.

Until there's a cure, there's the Michigan AIDS Fund. As the only private funding source in Michigan solely dedicated to the epidemic, MAF has awarded nearly \$11 million in grants and other resources since 1989 to fulfill our mission to support efforts to prevent the spread of AIDS and to alleviate the suffering of those infected and affected by HIV/AIDS.

By uniting our funding partners – private individuals, foundations, corporations and the Michigan Department of Community Health – MAF operates a statewide, pooled fund that serves as the bridge between donors and community-based HIV/AIDS programs. This fund allows MAF the flexibility to address new trends and challenges while enabling our donors to effectively support the fight against HIV/AIDS.

We hope you consider joining us in this important work.

MAF Board Chair Elizabeth Sullivan

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MAF Interim Executive Director Stacey Barbas

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OUR SUCCESSES

MAF is a national model for effectiveness in the war against AIDS.

Since 1989, MAF has distributed more than \$11 million in funding and resources to support bundreds of programs.

MAF SUMMIT

Keynote Speaker Dr. Helene Gayle, director of HIV, TB & Reproductive Health for the Bill and Melinda Gates Foundation drew a crowd of about 225 on August 28, 2003 at

Ford Field for MAF's HIV/AIDS Summit. Topics included the latest HIV/AIDS developments, issues and solutions from guest speakers who represent the foremost knowledge on this epidemic and its effects in Michigan.

Other speakers at the Summit included
Detroit Mayor Kwame Kilpatrick, Michigan
Surgeon General Dr. Kimberlydawn Wisdom and Director of
HIV/AIDS Programs City of Detroit Jewell Martin, with President of
Greater Detroit Area Health Council Vernice Davis Anthony serving
as moderator. The Metro Health Foundation co-sponsored the event.

A POSITIVE PERSPECTIVE

This year, MAF began its Positive Perspective speaking program to bring trained, informed speakers on the topic of HIV/AIDS to audiences across Michigan. These HIV-positive speakers make AIDS real by giving their testimonies and sharing their stories about their lives before, during and after HIV diagnosis. The speakers help audiences relate what they know intellectually to their emotional and social lives while showing them that they too are vulnerable.

AIDS WALK MICHIGAN

In 1998, MAF united several AIDS Walks across the state under the umbrella of AIDS Walk Michigan to boost their success. AIDS Walk Michigan, Inc. conducts annual walks to support community-based HIV/AIDS organizations. The walks also provide a valuable experience for participants by delivering educational messages and offering

inspiring stories about those infected and affected by the disease. MAF provides ongoing financial support and participates in plan-

ning with AIDS Walk Michigan to conduct the walks. In 2003, the event raised over \$200,000 throughout 11 Michigan communities.

AMERICORPS PROGRAM

Since 1997, MAF has partnered with the National AIDS Fund and the Corporation for National and Community Service to operate an AmeriCorps program in Detroit that unites individuals and organizations in the common effort to create leaders in the fight against AIDS.

Through its AmeriCorps program, MAF provides additional staffing for HIV/AIDS organizations, while equipping AmeriCorps workers with valuable skills. AmeriCorps members serve in a variety of capacities such as HIV/AIDS prevention educators, HIV testers and counselors, or care service providers.

In exchange for their 1,700 hours of service over the course of the program year, members earn a living allowance and health and child care (if eligible). In 2002-2003, MAF placed 10 AmeriCorps workers at the following 10 agencies throughout Metropolitan Detroit:



- Affirmations
- HIV/AIDS Resource Center
- · AIDS Partnership Michigan
- Latino Family Services
- Alternatives for Girls
- Midwest AIDS Prevention Project
- Community Health Awareness
 Group
- Sinai-Grace Hospital
- Detroit Health Department
- Taylor Teen Health Center

OUR CHALLENGE

AIDS in Michigan is a crisis that continues to grow and evolve.

As the following data illustrates, as advances are made to prevent the disease in some populations, other groups have become more vulnerable. Prevention efforts directed to these underserved, often hard-to-reach groups, represent an emerging challenge for the Michigan AIDS Fund.

STATISTICS IN MICHIGAN

- As of April 1, 2004, an estimated 16,200 Michigan residents are living with HIV/AIDS.
- Rates of new HIV infections vary from year to year, ranging from 750 – 1,200 persons per year over the last several years.
- More than 6,000 Michigan men, women and children have died of the disease.
- The combination of drug regimes that help people live longer with AIDS and the yearly infection rates stated above translates into an increasing number of people in Michigan living with AIDS.
- African Americans now represent the majority of those living with HIV/AIDS in Michigan – 60% of cases.

Sources: Michigan Department of Community Health and Funders Concerned About AIDS.

HIV/AIDS TRENDS

- Although men represent 75% of reported HIV/AIDS cases, the rate of infection is increasing at a greater rate among women.
- AIDS is the third leading cause of death among 25- to 44year-old women in America, and is now the leading cause of death in African-American women in this age range.
- Fifty percent of new HIV infections are among young people under the age of 25.
- Thirty percent of young gay and bisexual African American men are infected with HIV.
- African Americans represent approximately 12% of the United States population yet account for approximately 47% of AIDS cases nationally.
- Hispanics represent 13% of the total United States population and account for 19% of new HIV infections.
- As people with AIDS live longer due to improved drug regimes, the costs for drugs, respite care and other support services are extended and continue to rise. Some epidemiologists estimate that to sustain certain drug regimes for a patient can cost approximately \$20,000 per year.

OUR GRANTEES

The primary strategy of MAF is the operation of a 'pooled fund' grant making process. This fund allows donors to support the vital HIV/AIDS work taking place in Michigan with the assurance that contributions are channeled to the most effective programs and organizations, including more than 25 programs in 2003.

2003 GRANTEES

Affirmations Lesbian and Gay Community Center

On-site HIV/AIDS education for youth. www.goaffirmations.org Grant Amount: \$16,527

AIDS Partnership Michigan

Medication adherence services and long-term support groups. www.aidspartnership.org

Grant Amount: \$50,000

Alternatives for Girls

Street outreach, harm reduction supplies, small group workshops, and case management services. www.alternativesforgirls.org

Grant Amount: \$3,,000

Arab-American and Chaldean Council

HIV/AIDS prevention/education program targeted to Arab/Chaldean youth ages 10-18.

Grant Amount: \$25,000

Arab Community Center for Economic & Social Services

HIV/AIDS prevention and education with Arab-speaking high risk men. www.arabcc.org

Grant Amount: \$25,000

CARES of Southwest Michigan

Peer education, counseling, and testing for at-risk youth ages 9-17 in youth friendly locations. www.caresswm.org Crant Amount: \$30,000

Community AIDS Benefit Services

Last resort, emergency financial assistance for people affected by HIV/AIDS.

Grant Amount: \$7,500

Community Health Awareness Group

Needle exchange program, risk reduction education, and HIV counseling and testing.

Grant Amount: \$77.800

Corner Health Center (Youth)

Training for high school students in improvisational theatre and peer education/prevention skills for HIV/STDs and their relationship to alcohol and drugs www.cornerhealth.org

Grant Amount: \$25,000

Food Bank

Nutritional education program for people affected by HIV/AIDS, www.fboc.org

Grant Amount: \$7,500

FRIENDS Alliance

Emergency food and support group for people affected by HIV/AIDS, www.friendsalliance.org

Grant Amount: \$16,500

Goodwill Industries of Detroit

Return to work program for people affected by HIV/AIDS. www.goodwilldetroit.org Grant Amount: \$20,000

Grand Rapids Reach

HIV/AIDS education in the African American community.

Grant Amount: \$10,000

Hearth Hom

Prevention/education for high risk youth. Grant Amount: \$12,258

Hispanics Against AIDS

HIV counseling, testing and outreach activities in social settings, for Hispanic/Latino men having sex with men (MSM). Grant Amount: \$30,000

HIV/AIDS Resource Center

Needle exchange, individual risk and harm reduction education, and technical assistance to other agencies implementing similar programs. www.r2harc.org Grant Amount: \$35,000

HIV/AIDS Services

Board training and recruitment and strategic planning for board, staff and key volunteers. www.hasinc.org Grant Amount: \$25,000

Lansing Area AIDS Network

Community and street outreach; distribution of educational materials, counseling, and testing to communities of color. www.lansingareaaidsnetwork.org Grant Amount: \$37,082

Men of Color Motivational Group

Advocacy support services to Men of Color's peer support group comprised of African American MSM. www.menofcolor.net Grant Amount: \$15,000

Michigan Metro Girl Scout Council

Human sexuality and AIDS education and outreach program for girls age 9-17. www.girlscouts.org Grant Amount: \$15,000

Midwest AIDS Prevention Project

HIV/AIDS prevention/outreach extension program to reach Latino men. www.aidsprevention.org. Grant Amount: \$16,000

Migrant Health Promotion

HIV/AIDS prevention outreach to youth in migrant areas through implementation of a farm worker teen theater troupe.

Grant Amount: \$50,000

New Health Center

HIV prevention for people recently released from prison. Grant Amount: \$15,000

Planned Parenthood Mid-Michigan Alliance

HIV/AIDS education to incarcerated youth. Grant Amount: \$12,300

Planned Parenthood Centers of West Michigan

Prevention education for male and female inmates at the Kent County Correctional Facility, Juvenile detention and treatment, and a pilot education project for sexual health targeted to sex workers. Grant Amount: \$19,883

Planned Parenthood Northern Michigan

Health education and risk reduction workshops in alternative schools and jails.

Grant Amount: \$19,883

Sault Ste. Marie Tribe of Chippewa Indians

Health and risk reduction education in Upper Peninsula. www.saulttribe.org Grant Amount: \$25,000

Sisters and Daughters of Sheba

HIV prevention and esteem building for African American women, www.sadosi.org

Grant Amount: \$15,000

Superior AIDS Prevention Services

Emergency financial assistance for people affected by HIV/AIDS.

Grant Amount: \$10,000

Taylor Teen Health Center
HIV prevention and education for high risk youth,
Grant Amount: \$10,000

Wellness Grand Traverse

Peer outreach program for high-risk men. Grant Amount: \$25,929

OUR PARTNERS

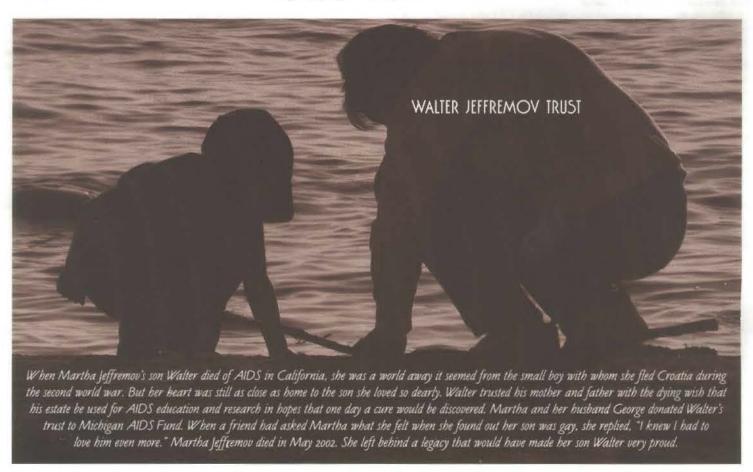
These generous corporations and foundations have contributed to MAF for the fiscal year 2002-2003. Due to space limitations, we are unable to include the many individuals who generously donated to MAF. We extend to them, as well as all our donors, our sincere gratitude for their caring spirit and generous partnership in the war against HIV/AIDS.

Thank you!

Bank One
Blue Cross Blue Shield of Michigan Fndn.
Comerica Incorporated
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Consumers Energy Foundation
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Detroit Free Press
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Michigan Dept. of Community Health

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Frederick S. Upton Foundation
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Isadore and Beryl Winkelman Foundation
The Kate and Richard Wolters Foundation
Wolverine World Wide Foundation



FINANCIAL STATEMENT

PERIOD ENDED MARCH 31, 2003 AND 2002

Assets	2002-2003	2001-2002
Cash and cash equivalents	\$ 356,085	\$ 589,991
Contributions Receivable	243,399	243,399
Due from Council of Michigan Foundations		
Equipment, net	13,573	19,269
Other assets	2,706	2,660
Total Assets	\$ 1,017,547	\$ 855,319
Liabilities and Net Assets		
Current Liabilities		
Accounts payable	\$ 0	\$ 25
Grants payable	170,574	183,137
Due to Council of Michigan Foundations	46,761	69,039
Total Liabilities	\$ 217,335	\$ 252,201
Net Assets		
Unrestricted	\$ 97,309	\$ 72,867
Temporarily restricted	702,903	530,251
Total Net Assets	\$ 800,212	\$ 603,118
Total Net Assets Total Liabilities and net assets	\$ 1,017,547	\$ 603,118 \$ 855,319
Total Net Assets Total Liabilities and net assets Statement of Activities and Changes in Net Assets	\$ 1,017,547	
Total Net Assets Total Liabilities and net assets Statement of Activities and Changes in Net Assets Support and revenues	\$ 1,017,547	\$ 855,319
Total Net Assets Total Liabilities and net assets Statement of Activities and Changes in Net Assets Support and revenues Contributions	\$ 1,017,547 \$ 1,228,185	\$ 855,319 \$ 895,983
Total Net Assets Total Liabilities and net assets Statement of Activities and Changes in Net Assets Support and revenues Contributions Investment income, net of fees Total support and revenues	\$ 1,017,547 \$ 1,228,185 4,351	\$ 855,319 \$ 895,983 13,604
Total Net Assets Total Liabilities and net assets Statement of Activities and Changes in Net Assets Support and revenues Contributions Investment income, net of fees Total support and revenues	\$ 1,017,547 \$ 1,228,185 4,351	\$ 855,319 \$ 895,983 13,604
Total Net Assets Total Liabilities and net assets Statement of Activities and Changes in Net Assets Support and revenues Contributions Investment income, net of fees Total support and revenues Expenses	\$ 1,017,547 \$ 1,228,185 4,351 \$ 1,232,536	\$ 855,319 \$ 895,983 13,604 \$ 909,587
Total Net Assets Total Liabilities and net assets Statement of Activities and Changes in Net Assets Support and revenues Contributions Investment income, net of fees Total support and revenues Expenses Grants	\$ 1,017,547 \$ 1,228,185 4,351 \$ 1,232,536 \$ 647,400	\$ 855,319 \$ 895,983 13,604 \$ 909,587 \$ 737,971
Total Net Assets Total Liabilities and net assets Statement of Activities and Changes in Net Assets Support and revenues Contributions Investment income, net of fees Total support and revenues Expenses Grants Conferences	\$ 1,017,547 \$ 1,228,185 4,351 \$ 1,232,536 \$ 647,400 8,815 24,656 89,048	\$ 895,983 13,604 \$ 909,587 \$ 737,971 5,229 22,729 100,244
Total Net Assets Total Liabilities and net assets Statement of Activities and Changes in Net Assets Support and revenues Contributions Investment income, net of fees Total support and revenues Expenses Grants Conferences Publications Fund Raising Management and professional fees	\$ 1,017,547 \$ 1,228,185 4,351 \$ 1,232,536 \$ 647,400 8,815 24,656 89,048 60,712	\$ 855,319 \$ 895,983 13,604 \$ 909,587 \$ 737,971 5,229 22,729 100,244 88,831
Total Net Assets Total Liabilities and net assets Statement of Activities and Changes in Net Assets Support and revenues Contributions Investment income, net of fees Total support and revenues Expenses Grants Conferences Publications Fund Raising Management and professional fees Programming/Member Services	\$ 1,017,547 \$ 1,228,185	\$ 895,983 13,604 \$ 909,587 \$ 737,971 5,229 22,729 100,244 88,831 183,718
Total Net Assets Total Liabilities and net assets Statement of Activities and Changes in Net Assets Support and revenues Contributions Investment income, net of fees Total support and revenues Expenses Grants Conferences Publications Fund Raising Management and professional fees	\$ 1,017,547 \$ 1,228,185 4,351 \$ 1,232,536 \$ 647,400 8,815 24,656 89,048 60,712 199,115 5,696	\$ 895,983 13,604 \$ 909,587 \$ 737,971 5,229 22,729 100,244 88,831 183,718 2,832
Total Net Assets Total Liabilities and net assets Statement of Activities and Changes in Net Assets Support and revenues Contributions Investment income, net of fees Total support and revenues Expenses Grants Conferences Publications Fund Raising Management and professional fees Programming/Member Services Depreciation Total expenses	\$ 1,017,547 \$ 1,228,185 4,351 \$ 1,232,536 \$ 647,400 8,815 24,656 89,048 60,712 199,115 5,696 \$ 1,035,442	\$ 895,983 13,604 \$ 909,587 \$ 737,971 5,229 22,729 100,244 88,831 183,718 2,832 \$ 1,141,554
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Total Net Assets Total Liabilities and net assets Statement of Activities and Changes in Net Assets Support and revenues Contributions Investment income, net of fees Total support and revenues Expenses Grants Conferences Publications Fund Raising Management and professional fees Programming/Member Services Depreciation	\$ 1,017,547 \$ 1,228,185 4,351 \$ 1,232,536 \$ 647,400 8,815 24,656 89,048 60,712 199,115 5,696 \$ 1,035,442	\$ 855,319 \$ 895,983 13,604 \$ 909,587 \$ 737,971 5,229 22,729 100,244 88,831 183,718 2,832 \$ 1,141,554

OUR BOARD AND STAFF

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